WORLD TRADE

ORGANIZATION

TN/S/O/CAN 4 April 2003

(03-1909)

Council for Trade in Services Special Session Original: English/

French

COMMUNICATION FROM CANADA

<u>Initial Conditional Offer on Services</u>

The following initial conditional offer has been received from the delegation of Canada on 31 March with the request that it be circulated to Members of the Council for Trade in Services.

Canada hereby submits its initial conditional offer on services to other WTO Members. This offer is conditional upon satisfactory commitments being received from other negotiating partners.

Canada reserves the right to withdraw, modify or reduce its initial conditional offer on services and any subsequent conditional offer that could follow, in whole or in part, at any time on or before the conclusion of the services negotiations which is set for 1 January 2005, if offers considered satisfactory by Canada are not made by Canada's negotiating partners.

Canada further reserves the right to make any technical change or correction to this initial conditional offer and any subsequent conditional offer that could follow.

CANADA – INITIAL CONDITIONAL OFFER ON SERVICES

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|-------------------------------------|---------------------------------|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| I. HORIZONTAL COMMITM | MENTS | | |
| Cross-border and consumption abroad | 1), 2) None. | 1), 2) None, other than: Tax measures that result in differences of treatment with respect to expenditures made on scientific research and experimental | |
| | | development services. - Ontario - Tax measures resulting in differences of treatment with respect to | |
| | | payments for management services made to affiliated non-residents. Foreign corporations carrying on business in Ontario must appoint an Ontario agent for service of legal documents. | |
| | | - Alberta - First consideration may be given to service suppliers from within Alberta or Canada where competitive in terms of price and quality in the case of all large scale energy projects needing Industrial Development, Forest Management, Oil Sands, Power Plant or Gas Plant and Coal Development Permits. | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Commercial presence (Except banks which are dealt with in Part B, Section 7) | 3) None, other than: - The acquisition of control of a Canadian business by a non-Canadian is subject to approval* for all direct acquisitions of Canadian businesses with assets not less than a monetary amount established and published in January of each year in the Canada Gazette. | - Newfoundland and Labrador, and Nova Scotia - Regulations require that first consideration be given to services provided within the province to petroleum operations where they are competitive in terms of price, quality and delivery. | |

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For the purpose of this schedule of commitments, approval is granted by the responsible Minister if he is satisfied that the investment is likely to be of net benefit to Canada taking into account any information, undertakings and representations in respect of the application, and the following factors where relevant:

the effect of the investment on the level and nature of economic activity in Canada, including, without limiting the generality of the foregoing, the effect on employment, on resource processing, on the utilization of parts, components and services produced in Canada and on exports from Canada;

b) the degree and significance of participation by Canadians in the Canadian business or new Canadian business and in any industries in Canada of which the Canadian business or new Canadian business forms or would form a part;

c) the effect of the investment on productivity, industrial efficiency, technological development, product innovation and product variety in Canada;

d) the effect of the investment on competition within any industry or industries in Canada;

the compatibility of the investment with national industrial, economic and cultural policies, taking into consideration industrial, economic and cultural policy objectives enunciated by the government or legislature of any province likely to be significantly affected by the investment; and

f) the contribution of the investment to Canada's ability to compete in world markets.

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|----------------------|--|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | The monetary amount for 1994 2003 is \$C153 223 million to be adjusted thereafter annually for changes in nominal GDP. - The acquisition of control of a Canadian business, or establishment of a new business related to Canada's cultural heritage or national identity**, by a non-Canadian is subject to approval*. | - The supply of a service, or its subsidization, within the public sector is not in breach of this commitment. | |
| | | - Subsidies related to research and development – unbound. | |

For the purposes of this schedule of commitments, businesses related to Canada's cultural heritage and national identity mean persons engaged in the following activities:

a) the publication, distribution, or sale of books, magazines, periodicals or newspapers in print or machine readable form but not including the sole activity or printing or typesetting any of the foregoing;

b) the production, distribution, sale or exhibition of film or video recordings;

the production, distribution, sale or exhibition of audio or video music recordings;

d) the publication, distribution or sale of music in print or machine readable form; or

e) radiocommunication in which the transmissions are intended for direct reception by the general public, and all radio, television and cable broadcasting undertakings and all satellite programming and broadcast network services.

| Modes of supply: 1) | Cross-Border supply 2) | Consumption abroa | d 3) | Commercial presence | 4) | Presence of natural persons |
|----------------------|------------------------|-------------------|------------|---------------------------------|---------|-----------------------------|
| Sector or sub-sector | Limitations on ma | rket access | Limitati | ons on national treatment | | Additional commitments |
| | | | | l and sub-central tax measur | | |
| | | | | y pertaining to small busines | | |
| | | | | a difference in treatment in r | - | |
| | | | | some "Canadian controlled p | | |
| | | | | ons" as defined by the Incon | | |
| | | | | Canadian private corporatio | | |
| | | | | ontrolled by non-residents ar | id/or | |
| | | | public co | rporations). | | |
| | | | - Measui | res conferring a tax exemption | n or | |
| | | | | of tax to, or in respect of se | | |
| | | | | by, a service supplier which | | |
| | | | | is directly or indirectly owr | | |
| | | | governm | ent. | | |
| | | | - Federa | l and sub-central governmen | ts. | |
| | | | | posing of their equity interes | | |
| | | | | sets of, a service supplier wh | | |
| | | | | y such governments, may pro | | |
| | | | | rship of such interests or ass | | |
| | | | | adian investors or their inves | | |
| | | | and may | impose limitations upon the | | |
| | | | ownershi | ip of such interests or assets, | and on | |
| | | | the abilit | y of owners of such interests | or | |
| | | | assets to | control any resulting enterpr | ise, by | |
| | | | non-Can | adian investors or their | | |
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| Modes of supply: 1) Cro | oss-Border supply 2 | 2) Consumption abroad | 3) Commercial presence | 4) | Presence of natural persons |
|-------------------------|---------------------|-----------------------|---|---------|-----------------------------|
| Sector or sub-sector | Limitations on | market access | Limitations on national treatment | | Additional commitments |
| | | | investments. With respect to any suc | | |
| | | | or other disposition, Canada may add | | |
| | | | maintain any measure relating to the | | |
| | | | nationality of senior management or | | |
| | | | members of the board of directors. | | |
| | | | - Measures related to the supply of s | arvicas | |
| | | | required to be offered to the public go | | |
| | | | in the following sub-sectors may resu | | |
| | | | differential treatment in terms of | ait III | |
| | | | | | |
| | | | benefits: | | |
| | | | | | |
| | | | income security or insurance | | |
| | | | social security or insurance | | |
| | | | social welfare | | |
| | | | | | |
| | | | or price: | | |
| | | | public education | | |
| | | | training | | |
| | | | health | | |
| | | | child care. | | |
| 1 | | | | | |

| Modes of supply: 1) | Cross-Border supply 2) | Consumption abroad | 3) C | Commercial presence | 4) | Presence of natural persons |
|----------------------|------------------------|--------------------|-----------------|---|---------------|-----------------------------|
| Sector or sub-sector | Limitations on mark | et access | Limitations o | n national treatment | | Additional commitments |
| | | | | of the directors of feder | 5 | |
| | | | 1 | corporations in Canada 1 | | |
| | | | | zens or persons ordinari | ly | |
| | | | resident in Car | nada. | | |
| | | | | | •• | |
| | | | - | of the directors of fed | • | |
| | | | | corporations must be | | |
| | | | | adians. A simple majo adian directors is requ | - | |
| | | | | adian directors is requ ons in prescribed busi | | |
| | | | | se sectors include: urai | | |
| | | | | publishing or distribu | | |
| | | | | where the sale of books | | |
| | | | | of the corporation's | 15 0110 | |
| | | | | n or video distribution. | | |
| | | | , | rporations that, by an | | |
| | | | Parliament or | r by a regulation made | under | |
| | | | an Act of Par | liament, are individua | lly | |
| | | | | nimum Canadian own | | |
| | | | | are required to have a | | |
| | | | majority of ro | esident Canadian dire | ctors. | |
| | | | | | | |
| | | | - | between Canada and a | - | |
| | | | | son or organisation, and | | |
| | | | • | Canada and its Province | | |
| | | | treatment of a | ay provide for the favou | iaule | |
| | | | treatment of a | ny abongmai | | |

| Modes of supply: 1) Cross-Boro | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|----------------------------------|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | | person or organization in relation to acquisition, establishment or operation of any commercial or industrial undertaking including providing: a) an aboriginal person or organization with a right of first refusal to establish a new, or acquire an existing, commercial or industrial undertaking; and b) a proposed or existing commercial or industrial undertaking of an aboriginal person or organization with favourable | |
| | | financial incentives or treatment. - Alberta: At least 50 per cent of the directors of an Alberta Corporation must be resident Canadians. Extra-provincial corporations registered under the Alberta Business Corporations Act must appoint an individual who is resident in the province of Alberta as an attorney for service of legal documents. There are limitations on the sale of Crown land and non-urban real estate to a non-Canadian person. | |

| Modes of supply: 1) | Cross-Border supply | 2) Consumption abroad | 3) Commercial presence | 4) | Presence of natural persons |
|----------------------|---------------------|-----------------------|--|---------|-----------------------------|
| Sector or sub-sector | Limitations of | on market access | Limitations on national treatment | | Additional commitments |
| | | | The Alberta Opportunity Fund gives | | |
| | | | to service suppliers owned and opera | ted by | |
| | | | Canadian citizens. | | |
| | | | | | |
| | | | - British Columbia: The majority of | | |
| | | | directors of every corporation incorpunder provincial law shall be residen | | |
| | | | Canadians and at least one director m | | |
| | | | resident in the Province. It is necessary | | |
| | | | be a Canadian citizen or permanent r | | |
| | | | of Canada to be eligible for a crown g | | |
| | | | land. | | |
| | | | | | |
| | | | - <u>Manitoba</u> : Non-residents may be | | |
| | | | restricted in the purchase of more tha | | |
| | | | 10 acres of farm land and are subject | | |
| | | | on transfer of farm property. The ma of directors of a meeting of the Board | | |
| | | | Manitoba Corporation must be Canad | | |
| | | | residents. | Jian | |
| | | | Toblacino. | | |
| | | | - Newfoundland and Labrador: A m | ajority | |
| | | | of the directors of all corporations | • | |
| | | | incorporated under | | |
| | | | | | |

| Modes of supply: 1) Cross-Boro | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|----------------------------------|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | | provincial law must be Canadian residents. A co-operative must consist of at least five persons of full legal capacity residing in the province. All non-resident businesses must engage a local agent for the purposes of collective bargaining and execution of conveyances and mortgages. - Ontario: The majority of directors of all Ontario corporations must be resident Canadians. The majority of the directors of any Ontario co-operative and the majority of a quorum must be resident Canadians. The Ontario Land Transfer Act levies an additional tax on direct or indirect transfers of land to non-residents. Only service suppliers that are Canadian owned and pay 75 per cent of their employee wages in Ontario are eligible for investments from small business development corporations. | |

| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
|----------------------|------------------------------|--|------------------------|
| | | All partners of any partnership applying for | |
| | | assistance from the Community Loan Fund | |
| | | Corporation must be Canadian residents. | |
| | | Tax measures of the Province of Ontario | |
| | | may result in differences of treatment of | |
| | | corporations with respect to capital gains on | |
| | | shares of corporations resident in Canada. | |
| | | - Prince Edward Island: The Prince Edward | |
| | | Island Lands Protection Act requires | |
| | | out-of-province residents acquiring an | |
| | | aggregate land holding in excess of five | |
| | | acres or shore frontage in excess of 165 feet | |
| | | to obtain the approval of the provincial | |
| | | cabinet. | |
| | | Only residents of the province are eligible | |
| | | for a property tax rebate on non commercial | |
| | | real property. | |
| | | Outhor Hadantha Lassan Dahliaha | |
| | | - Québec: Under the <u>Law on Publicly</u> | |
| | | Owned Lands, priority will be accorded to Québec residents in the acquisition or | |
| | | leasing of public lands. The Québec Land | |
| | | Transfer Duties Act levies an additional tax | |
| | | on transfers of land to non-residents | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|---------------------------------|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | | The Industrial Development Corporation | |
| | | provides differential treatment in the case of | |
| | | loans to firms not controlled and | |
| | | headquartered in Québec. | |
| | | | |
| | | The Program Favouring Strategic Alliances | |
| | | and Groupings is limited to groupings or | |
| | | strategic alliances controlled in Québec. | |
| | | Benefits available from the Québec Business | |
| | | Investment Corporation are limited to | |
| | | Canadian controlled firms. | |
| | | | |
| | | - <u>Saskatchewan</u> : Under the Saskatchewan | |
| | | Companies Act, one director of a company | |
| | | incorporated for business in the province, or | |
| | | of a registered extra -provincial company, | |
| | | must be resident in that province and a | |
| | | majority of the directors must be resident in | |
| | | Canada. For a co-operative, the majority of | |
| | | the board of directors must be residents of | |
| | | Canada. The purchase of provincial crown | |
| | | land by foreign services suppliers is limited | |
| | | to ten acres. | |
| | | | |

| Modes of supply: 1) Cross-Boro | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|--|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Movement of natural persons providing services | 4) Unbound, except for measures affecting the temporary entry or temporary and stay of a natural persons who falls qualify in one of the following categories: | 4) Unbound, except for measures affecting the temporary entry or temporary and stay of natural persons who falls qualify in one of the categories included in the market access column. - Québec: Benefits from the Ministry of Industry, Trade, Science and Technology Programs for (a) Scientists in Business and (b) Strategic Employment are limited to permanent residents. Benefits from the Ministry of Industry, Trade, Science and Technology Assistance Program for Studies on Strategic Development in Business are limited to consultants resident in Québec. | |

| Modes of supply: 1) Cross-Boro | er supply 2) Consumption abroad | Commercial presence | 4) Presence of natural persons |
|--------------------------------|--|---------------------------------------|--------------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 1. Business visitors | | |
| | | | |
| | A natural person who stays in Canada | | |
| | without acquiring remuneration from | | |
| | within Canada and without engaging in | | |
| | making direct sales to the general public or | | |
| | supplying services, for the purposes of | | |
| | participating in business meetings, | | |
| | business contacts including negotiations | | |
| | for the sale of services and/or other similar | | |
| | activities including those to prepare for | | |
| | establishing a commercial presence in Canada and to supply after-sales or | | |
| | after-lease services. : Entry and stay shall | | |
| | be for a period of no more than 90 days. | | |
| | de for a period of no filore than 90 days. | | |
| | Labour market tests or other procedures | | |
| | of similar effect and work permits are not | | |
| | required for qualifying business visitors. | | |
| | | | |

| | -Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---------------------|---|-----------------------------------|-----------------------------|
| ector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | None, other than: | | |
| | | | |
| | - Entry and stay is for a period of up to | | |
| | six months with the possibility of | | |
| | extensions. | | |
| | 2. Intra-Corporate Transferees | | |
| | | | |
| | Natural persons of another Member who | | |
| | have been employed by a juridical persons | | |
| | of another Member for a period of not less | | |
| | than one year within the three-year | | |
| | period immediately preceding the date | | |
| | of application for admission to Canada | | |
| | and who seek temporary entry in order to | | |
| | render services to (i) the same juridical | | |
| | person which is engaged in substantive | | |
| | business operations in Canada or (ii) a | | |
| | juridical person constituted in Canada and | | |
| | engaged in substantive business operations | | |
| | in Canada which is owned by or controlled | | |
| | by or affiliated with the aforementioned | | |
| | juridical person. | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Sector or sub-sector | None, other than: Entry and stay shall be a maximum period of three years. These comprise: a) Executives Natural persons employed by a juridical | Limitations on national treatment | Additional commitments |
| | person who primarily direct the management of the juridical person or establish goals and policies for the juridical person or a major component or function of the juridical person, exercise wide latitude in decision making, and receive only general supervision or direction from higher level executives, the board of directors, or stockholders of the | | |
| | juridical person. Natural persons employed by a juridical person who primarily directs the management of that juridical person, establish goals and policies for that juridical person or for one of its major components or functions, and have wide decision-making powers with little senior supervision. | | |

| Limitations on market access b) Managers | Limitations on national treatment | | Additional commitments |
|--|---|--|--|
| h) Managers | | | Additional commitments |
| o) Managers | | | |
| | | | |
| Natural persons employed by a juridical | | | |
| person who direct the juridical person, or | | | |
| department or subdivision of the juridical | | | |
| person, supervise and control the work of | | | |
| other supervisory, professional or | | | |
| managerial employees, have the authority | | | |
| to hire and fire or recommend hiring, | | | |
| firing, or other personnel actions and | | | |
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| | | | |
| | | | |
| can make employment decisions. | | | |
| | department or subdivision of the juridical person, supervise and control the work of other supervisory, professional or managerial employees, have the authority to hire and fire or recommend hiring, firing, or other personnel actions and exercise discretionary authority over day to day operations at a senior level. Natural persons employed by a juridical person who direct that juridical person or one of its departments or subdivisions; supervise and control the work of other supervisory, professional or managerial employees; have discretionary control of the juridical person's daily affairs and | person who direct the juridical person, or department or subdivision of the juridical person, supervise and control the work of other supervisory, professional or managerial employees, have the authority to hire and fire or recommend hiring, firing, or other personnel actions and exercise discretionary authority over day to day operations at a senior level. Natural persons employed by a juridical person who direct that juridical person or one of its departments or subdivisions; supervise and control the work of other supervisory, professional or managerial employees; have discretionary control of the juridical person's daily affairs and | person who direct the juridical person, or department or subdivision of the juridical person, supervise and control the work of other supervisory, professional or managerial employees, have the authority to hire and fire or recommend hiring, firing, or other personnel actions and exercise discretionary authority over day to day operations at a senior level. Natural persons employed by a juridical person who direct that juridical person or one of its departments or subdivisions; supervise and control the work of other supervisory, professional or managerial employees; have discretionary control of the juridical person's daily affairs and |

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | 3) Commercial presence | 4) Presence of natural persons |
|----------------------|---|------------------------------------|--------------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on nati onal treatment | Additional commitments |
| | c) <u>Specialists</u> | | |
| | | | |
| | Persons in the employ of a juridical person | | |
| | who possess knowledge at an advanced | | |
| | level of expertise and who possess | | |
| | proprietary knowledge of the juridical person's product, service, research | | |
| | 1 , , | | |
| | equipment, techniques, or management. Natural persons employed by a juridical | | |
| | person who possess specialized knowledge | | |
| | at an advanced level of expertise and | | |
| | proprietary knowledge of the juridical | | |
| | person's product, service, research | | |
| | equipment, techniques or management. | | |
| | Labour market tests or other procedures | | |
| | of similar effect are not required for | | |
| | qualifying intra-corporate transferees. | | |
| | | | |
| | None, other than: | | |
| | i) work permits are required; | | |
| | ii) in the case of executives and | | |
| | managers, entry and stay is for an initial | | |
| | period equivalent to the period of the | | |
| | transfer, with the possibility of | | |

| Modes of supply: 1) Cros | ss-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | extensions provided the temporary | | |
| | residency status is maintained and | | |
| | demonstrated; and | | |
| | | | |
| | iii) in the case of specialists, entry and | | |
| | stay is for an initial period equivalent to | | |
| | the period of the transfer, with the | | |
| | possibility of extensions. Entry and | | |
| | stay, including extensions, may not | | |
| | exceed five years. | | |
| | 2 Du-fi1- | | |
| | 3. Professionals | | |
| | Natural persons seeking to engage, as part | | |
| | of a services contract obtained by a | | |
| | juridical person of another Member (other | | |
| | than agencies as defined by CPC 872) in | | |
| | the activity at a professional level in a | | |
| | profession set out in Chart A below, | | |
| | provided that the person possesses the | | |
| | necessary academic credentials and | | |
| | professional qualifications, which have | | |
| | been duly recognized, where appropriate, | | |
| | by the professional association in Canada. | | |
| | | | |

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|----------------------|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | None, other than: | | |
| | | | |
| | - Temporary entry and stay shall be for a | | |
| | period of up to 90 days or the time | | |
| | necessary to complete the services | | |
| | contract, whichever is less. Such persons | | |
| | may not engage in secondary employment | | |
| | while in Canada. | | |
| | | | |
| | <u>Professionals (b)</u> | | |
| | | | |
| | Natural persons seeking to engage, as part | | |
| | of a services contract granted by a | | |
| | juridical person engaged in substantive | | |
| | business in Canada and obtained by a | | |
| | juridical person of another Member, (other | | |
| | than agencies as defined by CPC 872) | | |
| | which has no commercial presence in Canada in the activity at a professional | | |
| | level in a profession set out in Chart B | | |
| | | | |
| | below, provided that the person possesses the necessary academic credentials and | | |
| | professional qualifications, which have | | |
| | been duly recognized, where appropriate, | | |
| | by the professional association in Canada. | | |
| | by the professional association in Canada. | | |
| | | | |

| Modes of supply: 1) Cros | ss-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | None, other than: | | |
| | | | |
| | Temporary entry shall be granted for a | | |
| | single period of the lesser of ninety (90) | | |
| | days or the period necessary to complete | | |
| | the contract. Such entry shall be granted | | |
| | once during a twelve (12) month period. | | |
| | Such persons may be permitted multiple | | |
| | entries within the period of authorized | | |
| | entry. They may not engage in secondary | | |
| | employment while in Canada. There will be a limit of ten (10) entrants per project | | |
| | in the case of senior computer specialists. | | |
| | in the case of senior complicer specialists. | | |
| | Natural persons who seek to engage, as | | |
| | part of a services contract granted by a | | |
| | juridical person or a services consumer | | |
| | in Canada and obtained by a juridical | | |
| | person or a service supplier of another | | |
| | Member (other than agencies as defined | | |
| | by CPC 872), in an activity at a | | |
| | professional level in an occupation listed | | |
| | in the chart below, provided | | |
| | | | |

| Modes of supply: 1) Cross | -Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | that the person possesses the necessary educational requirements and alternative credentials as listed below for that profession, which have been duly recognized, where appropriate, by the relevant professional licensing body in Canada. Labour market tests are not required for qualifying professionals. | | |
| | None, other than: | | |
| | i) work permits are required; | | |
| | ii) entry and stay is for an initial period of one year or the time necessary to complete the contract, whichever is less, and extensions are possible; and | | |
| | (iii) there will be a limit of ten (10) entrants per project in the case of senior computer specialists. | | |

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|----------------------|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 4. Spouses and common-law partners of | | |
| | qualifying intra-corporate transferees | | |
| | or professionals | | |
| | Labour market tests are not required for spouses and common-law partners of qualifying intra-corporate transferees or professionals. | | |
| | None, other than: | | |
| | i) work permits are required; and | | |
| | ii) entry and stay is for a period equivalent to that of the qualifying intra-corporate transferee or professional who is issued a work permit for at least six months. | | |

Chart A

| Occupation | Minimum educational requirements/ alternative credentials | Other requirements |
|-------------------------|---|--|
| Engineers. | Baccalaureate degree.* | Provincial licence.** |
| Agrologists | Baccalaureate degree in agriculture or related science plus four years of related experience. | Licensing is required in New Brunswick, Alberta and Québec. Temporary licensing is required in British Columbia. |
| Architects. | Baccalaureate degree in architecture. | Provincial license and certificate required to practice. |
| Forestry Professionals | Baccalaureate degree in forestry management or forestry engineering, or a provincial license. | Licensing as a forester or forestry engineer is required in Alberta, British Columbia and Québec. |
| Geomatics Professionals | Baccalaureate degree in surveying, geography or environmental sciences plus three years related experience. | |
| <u>Land Surveyors</u> | Baccalaureate degree. | Provincial license. |

The term "Raccalaureate degree" means a degree from an accredited geademic institution in Canada or equivalent

[—] The term "Provincial licence" means any document issued by a provincial government, or under its authority, which permits a person to engage in a regulated activity or profession.

Chart B

| Occupation | Minimum educational requirements/ | Other requirements |
|-----------------------------|---|---------------------|
| _ | alternative credentials | |
| Foreign Legal Consultants | Baccalaureate degree in law- | Provincial licence. |
| <u>Urban Planners</u> | Baccalaureate degree in urban planning. | Provincial licence. |
| Senior Computer Specialists | Graduate degree* in computer sciences, or related discipline; and ten (10) years of experience in computer science. | |

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The term "Graduate degree" means at least a Masters degree from an accredited academic institution in Canada or equivalent Academic equivalencies will be determined by the relevant equivalencies services in Canada.

| Occupation | Minimum educational requirements/ alternative credentials | Other requirements |
|-----------------------------|---|--|
| Engineers | Baccalaureate degree.* | Provincial license.** |
| <u>Agrologists</u> | Baccalaureate degree in agriculture or related science plus four years of related experience. | Licensing is required in New Brunswick, Alberta and Québec. Temporary licensing is required in British Columbia. |
| Architects | Baccalaureate degree in architecture. | Provincial license and certificate required to practice. |
| Forestry Professionals | Baccalaureate degree in forestry management or forestry engineering, or a provincial license. | Licensing as a forester or forestry engineer is required in Alberta, British Columbia and Québec. |
| Geomatics Professionals | Baccalaureate degree in surveying, geography or environmental sciences plus three years related experience. | |
| Land Surveyors | Baccalaureate degree. | Provincial license. |
| Foreign Legal Consultants | Baccalaureate degree in law. | Provincial license. |
| <u>Urban Planners</u> | Baccalaureate degree in urban planning. | Provincial license. |
| Senior Computer Specialists | Graduate degree*** in computer sciences, or related discipline; and ten (10) years of experience in computer science. | |

The term "Baccalaureate degree" means a degree from an accredited academic institution in Canada or equivalent.

The term "Provincial license" means any document issued by a provincial government, or under its authority, which permits a person to engage in a regulated activity or profession.

The term "Graduate degree" means at least a Masters degree from an accredited academic institution in Canada or equivalent. Academic equivalencies will be determined by the relevant equivalencies services in Canada.

| Modes of supply: 1) | Cross-Border supply 2) | Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|----------------------|------------------------|--------------------|--|--|---------|-----------------------------|
| Sector or sub-sector | Limitations on ma | rket access | Limitati | ons on national treatment | · | Additional commitments |
| Other conditions | | | required in the fol | res related to the supply of so to be offered to the public ge lowing subsectors may resul- ial treatment in terms of | nerally | |
| | | | | ecurity or insurance curity or insurance lfare | | |
| | | | or price: | | | |
| | | | public ed training health child car | | | |

| Mode | es of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) | Commercial presence 4) | Presence of natural persons |
|-------|---|--|---------|------------------------------------|--|
| Secto | or or sub-sector | Limitations on market access | Limita | tions on national treatment | Additional commitments |
| II. | SECTOR-SPECIFIC COM | MITMENTS | | | |
| 1. | BUSINESS SERVICES | | | | |
| A*. | <u>Professional Services</u> | | | | |
| a*) | Foreign Legal Consultants (advisory services on foreign | 1) None. | 1) | None. | Foreign Legal Consultants |
| | and public international law only) | 2) None. | 2) | None. | The right to practice without meeting normal accreditation |
| | (CPC 861*) | 3) None, other than: | 3) | None. | requirements is granted temporarily in the Provinces of |
| | | Commercial presence must take the form | | | Prince Edward Island, British |
| | | of a sole proprietorship or partnership. | | | Columbia, Saskatchewan and Ontario on the following basis: |
| | | 4) Unbound except as indicated in | 4) | Unbound except as indicated in the | |
| | | the horizontal section, and: | horizoi | ntal section. | 1. In British Columbia <i>and</i> Saskatchewan the FLC: (1) must |
| | | <u>Lawyers</u> (Prince Edward Island , Alberta, | | | be a "member in good standing" |
| | | Ontario, and Newfoundland and | | | of the legal profession in his/her |
| | | Labrador): Requirement to be permanent resident for accreditation. | | | home country; (2) must be of good character, and repute; and |
| | | (Québec): Citizenship requirement. | | | physically fit. (3) carries a |
| | | (Quebee). Citizenship requirement. | | | fidelity bond or other security in |
| | | | | | an amount of at least \$1,000,000 |
| | | | | | Canadian; and (4) must complete |
| | | | | | any mandatory continuing legal |
| | | | | | education programme. |

^{*} Asterisks designate "part of".

| Modes of supply: 1) Cros | ss-Border supply 2) Consumption abroa | d 3) Commercial presence 4) | Presence of natural persons |
|--------------------------|---------------------------------------|-----------------------------------|------------------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | | | 2. In Saskatchewan, the FLC: (|
| | | | must be a "member in good |
| | | | standing" of the legal professio |
| | | | in his/her home country; (2) |
| | | | must have practised the law of |
| | | | his/her country for at least three |
| | | | complete years; (3) must be of |
| | | | good character, repute and |
| | | | physically fit; (4) carries a |
| | | | fidelity bond or other security i |
| | | | an amount of at least \$1,000,0 |
| | | | Canadian; (5) undertakes not |
| | | | accept, hold, transfer and or in |
| | | | any other manner deal with tri |
| | | | funds; and (6) must complete |
| | | | any mandatory continuing leg |
| | | | education programme. and in |
| | | | Ontario for at least the five |
| | | | preceding years. |
| | | | |
| | | | 3. In British Columbia and |
| | | | Saskatchewan the person must |
| | | | of good character, repute and |
| | | | physically fit. In Ontario the |
| | | | person must be of good charact |
| | | | |

| Modes of supply: 1) Cross | -Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---------------------------|--------------------------------------|-----------------------------------|--|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | | | 4. In British Columbia and |
| | | | Saskatchewan the FLC carries a |
| | | | fidelity bond or other security in |
| | | | an amount of at least \$1,000,000 |
| | | | Canadian. |
| | | | 5. The FLC in Saskatchewan |
| | | | undertakes not to accept, hold, |
| | | | transfer and or in any other |
| | | | manner deal with trust funds. |
| | | | 6. In British Columbia and |
| | | | Saskatchewan the FLC must |
| | | | complete any mandatory |
| | | | continuing legal education |
| | | | programme. |
| | | | 73. In Ontario the FLC: (1) must |
| | | | have practiced in his or her |
| | | | home jurisdiction for three of |
| | | | the past five years; (2) must be |
| | | | of good character; and (3) must |
| | | | reside <i>in Ontario</i> or undertake to |
| | | | reside <i>in Ontario</i> as soon as |
| | | | practicable. |
| | | | |

| Modes of supply: 1) | Cross-Border supply | 2) Consumption abroad | 3) Commercial presence | 4) | Presence of natural persons |
|----------------------|---------------------|-----------------------|-----------------------------------|----|--|
| Sector or sub-sector | Limitation | ns on market access | Limitations on national treatment | | Additional commitments |
| | | | | | 4. In Prince Edward Island the FLC: (1) must be a member of the legal profession of his/her home country; and (2) must have practised the law of his/her country for at least three complete years or undertake in writing to work only under the direct supervision of a FLC from that country who has satisfied the three-year practice requirement. |

| Modes | of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------|--|---|--|-----------------------------|
| Sector | Sector or sub-sector Limitations on market access | | Limitations on national treatment | Additional commitments |
| | Accounting, auditing and book-keeping services (CPC 862) | Auditing (Saskatchewan, Newfoundland and Labrador, Nova Scotia, Manitoba, Ontario): Requirement for a commercial presence. (Manitoba, Québee): Citizenship requirement for accreditation. (Alberta, Ontario): Permanent residence required for accreditation. None, other than: Auditing (Saskatchewan, Newfoundland and Labrador, Nova Scotia, Manitoba, Ontario): Requirement for a commercial presence. (Manitoba, Québee): Citizenship requirement for accreditation. (Alberta, Ontario): Permanent residence required for accreditation. | 1) None, other than: Auditing (Alberta, Newfoundland and Labrador, Nova Scotia, Prince Edward Island, Manitoba, and Saskatchewan): Residency requirement for accreditation. Licensed Public Accountants (Manitoba): Residency requirement for accreditation. 2) None. | |

| Modes of supply: 1) Cro | oss-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|-------------------------|---|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 3) None, other than: | 3) None, other than: | |
| | | | |
| | Commercial presence must take the form | Auditing (Saskatchewan, British Columbia, | |
| | of a sole proprietorship or partnership. | Ontario, Nova Scotia, Québec, Prince | |
| | | Edward Island, Newfoundland and | |
| | | <i>Labrador</i> , and Alberta): Office must be | |
| | | under the management of a resident. | |
| | | | |
| | 4) Unbound except as indicated in | 4) Unbound except as indicated in the | |
| | the horizontal section, and: | horizontal section, and: | |
| | Auditing (Saskatchewan, Newfoundland | Auditing (Alberta, Newfoundland <i>and</i> | |
| | and Labrador, Nova Scotia, Manitoba, | Labrador, Nova Scotia, Prince Edward | |
| | Ontario): Requirement for a commercial | Island, Manitoba and Saskatchewan): | |
| | presence. | Residency requirement for accreditation. | |
| | (Manitoba, Québec): Citizenship | | |
| | requirement for accreditation. | <u>Licensed Public Accountants</u> (Manitoba): | |
| | (Alberta, Ontario): Permanent residence | Residency requirement for accreditation. | |
| | required for accreditation. | | |
| | | | |

| Mode | es of supply: 1) Cross-Bord | er supply 2) | Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|-------|---|-------------------------------------|----------------------------|-----------------------------|--|------------------------|-----------------------------|
| Secto | Sector or sub-sector Limitations on market access | | Limita | tions on national treatment | | Additional commitments | |
| c) | Taxation Services (excluding legal services) | 1) None. | | 1) | None. | | |
| | (CPC 863*) | 2) None. | | 2) | None. | | |
| | | 3) None. | | 3) | None. | | |
| | | 4) Unbound 6 the horizontal section | except as indicated in on. | 4) horizon | Unbound except as indicated tal section. | in the | |
| d) | Architectural services (CPC 8671) | 1) None, othe | er than: None. | 1) | None, other than: | | |
| | | Architects (Québec | e): Citizenship | Archite | cts (Nova Scotia, New Bruns | wick | |
| | Advisory and pre-design | requirement for acc | reditation. | and Ne | wfoundland <i>and Labrador</i>): | | |
| | architectural services (CPC 86711) | | | Resider | ncy requirement for accreditati | on. | |
| | , | | | Landsc | ape architects (Newfoundland | and | |
| | | | | Labraa | (or): Residency requirement for | r | |
| | | | | accredi | tation. | | |
| | | 2) None. | | 2) | None. | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Architectural design services (CPC 86712) | 3) None, other than: | 3) None, other than: | |
| | Architects: Commercial presence must | Architects (Prince Edward Island): Non- | |
| Contract administration | take the form of a sole proprietorship or | resident firms are required to maintain a | |
| services | partnership. | higher per centage of practitioners in a | |
| (CPC 86713) | | partnership. | |
| Combined architectural | 4) Unbound except as indicated in | 4) Unbound except as indicated in the | |
| design and contract administration services | the horizontal section. , and: | horizontal section, and: | |
| (CPC 86714) | Architects (Québec): Citizenship | Architects (Nova Scotia: New Brunswick | |
| | requirement for accreditation. | and Newfoundland and Labrador): | |
| Other architectural services (CPC 86719) | | Residency requirement for accreditation. | |
| , | | <u>Landscape architects</u> (Newfoundland <i>and</i> | |
| | | <i>Labrador</i>): Residency requirement for | |
| | | accreditation. | |
| | | | |

| Modes of supply: 1) Cross-Bord | ler supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|-------------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| e) Engineering services (CPC 8672) | 1) None, other than: | 1) None, other than: | |
| | <u>Consulting Engineers</u> (Manitoba): | Engineers (Saskatchewan): Residency | |
| Advisory and consultative | Requirement for a commercial presence | requirement for accreditation. | |
| engineering services (CPC 86721) | for accreditation. | | |
| | Engineers (British Columbia, | | |
| Engineering design services | Newfoundland and Labrador, Alberta, | | |
| for foundations and building | Ontario, New Brunswick, and Nova | | |
| structures | Scotia): Must be permanent resident for | | |
| (CPC 86722) | accreditation. | | |
| | (Québec): Citizenship requirement for | | |
| Engineering design services | accreditation. | | |
| for mechanical and electrical | | 2) 1 | |
| installations for buildings (CPC 86723) | 2) None, other than: | 2) None. | |
| | Consulting Engineers (Manitoba): | | |
| Engineering design services | Requirement for a commercial presence | | |
| for civil engineering | for accreditation. | | |
| construction | | | |
| (CPC 86724) | Engineers (British Columbia, Newfoundland <i>and Labrador</i> , Alberta, | | |
| | Ontario, New Brunswick, and Nova | | |
| | Scotia): Must be permanent resident for | | |
| | accreditation. | | |
| | (Québec): Citizenship requirement for | | |
| | accreditation. | | |
| | | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Engineering design for industrial processes and production (CPC 86725) | 3) None.4) Unbound except as indicated in the horizontal section, and: | 3) None.4) Unbound except as indicated in the horizontal section, and: | |
| Engineering design services n.e.c. (CPC 86726) Other engineering services during the construction and installation phase (CPC 86727) Other engineering services (CPC 86729) | Engineers (British Columbia, Newfoundland and Labrador, Alberta, Ontario, New Brunswick, and Nova Scotia): Must be permanent resident for accreditation. (Québec): Citizenship requirement for accreditation. | Engineers (Saskatchewan): Residency requirement for accreditation. | |
| f) Integrated engineering services (CPC 8673) Integrated engineering services for transportation infrastructure turnkey projects (CPC 86731) | 1) None, other than: Consulting Engineers (Manitoba): Requirement for a commercial presence for accreditation. Engineers (British Columbia. Newfoundland and Labrador, Alberta, Ontario, New Brunswick, and Nova Scotia): Must be permanent resident for accreditation. (Québec): Citizenship requirement for accreditation. | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Integrated engineering and project management services | 2) None, other than: | | |
| for water supply and | Consulting Engineers (Manitoba): | | |
| sanitation works turnkey | Requirement for a commercial presence | | |
| projects | for accreditation. | | |
| (CPC 86732) | | | |
| (====================================== | Engineers (British Columbia, | | |
| Integrated engineering | Newfoundland and Labrador, Alberta, | | |
| services for the construction | Ontario, New Brunswick and Nova | | |
| of manufacturing turnkey | Scotia): Must be permanent resident for | | |
| projects | accreditation. | | |
| (CPC 86733) | (Québec): Citizenship requirement for | | |
| , | accreditation. | | |
| Integrated engineering | 3) None. | | |
| services for other turnkey | , | | |
| projects | 4) Unbound except as indicated in | | |
| (CPC 86739) | the horizontal section, and: | | |
| , , , , , , , , , , , , , , , , , , , | , | | |
| | Engineers (British Columbia, | | |
| | Newfoundland and Labrador, Alberta, | | |
| | Ontario, New Brunswick, and Nova | | |
| | Scotia): Must be permanent resident for | | |
| | accreditation. | | |
| | (Québec): Citizenship requirement for | | |
| | accreditation. | | |
| | | | |

| Modes of supply: 1) Cross-Bord | ler supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| g) Urban planning and landscape architectural | 1) None, other than: None. | 1) None, other than: | |
| services | Community/Urban Planning (Québec): | Community/Urban Planning | |
| (CPC 8674) | Citizenship requirement for use of title. | (Newfoundland <i>and Labrador</i> , and | |
| | | Saskatchewan): Residency requirement. | |
| | 2) None. | 2) None. | |
| | 3) None. | 3) None. | |
| | 4) Unbound except as indicated in the horizontal section. , and: | 4) Unbound except as indicated in the horizontal section, and: | |
| | Community/Urban Planning (Québec): Citizenship requirement for use of title. | Community/Urban Planning (Newfoundland <i>and Labrador</i> , <i>and</i> Saskatchewan): Residency requirement. | |

Modes of supply: 1) Cross-Border supply Consumption abroad 3) Commercial presence Presence of natural persons Sector or sub-sector **Limitations on market access Limitations on national treatment** Additional commitments Computer and Related Services Consultancy services related 1) None. 1) None. to the installation of computer hardware 2) None. 2) None. (CPC 841) 3) 3) None. None. Software implementation services, including systems Unbound, except as indicated in Unbound, except as indicated in the and software consulting horizontal section. the horizontal section. services, systems analysis, design, programming and maintenance services, excluding those listed under Financial Services 7B1 (CPC 842*) Data processing services, including processing, tabulation and facilities management services, excluding Communications Services 2Cn and Financial Services 7B1 (CPC 843*)

| Mode | s of supply: 1) Cross-Borde | er supply 2) | Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|-------|---|---------------------------------|----------------------------|---------------|--|------------------------|-----------------------------|
| Secto | r or sub-sector | Limitations on market access | | Limitat | tions on national treatment | Additional commitments | |
| d*) | Data base services, excluding those listed under Financial Services 7B1 (CPC 844*) | | | | | | |
| e) | Maintenance and repair services of office machinery and equipment including computers (CPC 845) | | | | | | |
| | Other computer services (CPC 849) | | | | | | |
| C*. | Research and Development | | | | | | |
| b*) | Research and experimental development services on | 1) None. | | 1) | None. | | |
| | social sciences and humanities, including law, | 2) None. | | 2) | None. | | |
| | economics, except linguistics and language | 3) None. | | 3) | None. | | |
| | (CPC 852*) | 4) Unbound the horizontal secti | except as indicated in on. | 4) horizon | Unbound except as indicated tal section. | l in the | |

| Mode | es of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|-------|---|--|---|-----------------------------|
| Secto | or or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| D. | Real Estate Services | | | |
| a) | Real estate services involving own or leased property (CPC 821) | 1) None, other than: Real Estate Services (Ontario, Nova Scotia, Newfoundland and Labrador, Prince Edward Island, and Saskatchewan): Services must be supplied through a commercial presence. | 1) None, other than: Real Estate Agents (Alberta, Québec, Yukon, Manitoba, Nova Scotia, Newfoundland and Labrador, British Columbia, and Prince Edward Island): Residency requirement. | |
| b) | Real estate services on a fee or contract basis (CPC 822) | Real Estate Agents (Alberta, Newfoundland and Labrador): Services must be supplied through a commercial presence. Chartered Appraisers (Québec): Citizenship requirement for use of title. | | |
| | | 2) None. | 2) None. | |
| | | 3) None. | 3) None. | |

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|----------------------|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 4) Unbound except as indicated in | 4) Unbound except as indicated in the | |
| | the horizontal section, and: | horizontal section, and: | |
| | Real Estate Services (Ontario, Nova Scotia, Newfoundland <i>and Labrador</i> , Prince Edward Island, <i>and</i> Saskatchewan): Services must be supplied through a commercial presence. | Real Estate Agents (Alberta, Québec, Yukon, Manitoba, Nova Scotia, Newfoundland and Labrador, British Columbia, and Prince Edward Island): Residency requirement. | |
| | Real Estate Agents (Alberta, Newfoundland and Labrador): Services must be supplied through a commercial presence. | | |
| | <u>Chartered Appraisers</u> (Québec): Citizenship requirement for use of title. | | |

Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons **Limitations on national treatment** Sector or sub-sector **Limitations on market access** Additional commitments Rental/Leasing Services without Operators a),b),c),d) Leasing or rental 1) None. 1) None. services concerning machinery and equipment 2) None. 2) None. without operator, including 3) computers None. 3) None. (CPC 831) 4) Unbound except as indicated in Unbound except as indicated in the Leasing or rental services horizontal section. the horizontal section. concerning personal and household goods (excluding in 83201, the rental of pre-recorded records, sound cassettes, CD's and excluding 83202, rental services concerning video tapes) (CPC 832*)

| Mode | Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons | | | | | | |
|-------|---|---|---------------|--|------------------------|--|--|
| Secto | r or sub-sector | Limitations on market access | Limita | tions on national treatment | Additional commitments | | |
| F*. | Other Business Services | | | | | | |
| b) | Market research and public opinion polling services | 1) None. | 1) | None. | | | |
| | (CPC 864) | 2) None. | 2) | None. | | | |
| | | 3) None. | 3) | None. | | | |
| | | 4) Unbound except as indicated in the horizontal section. | 4) horizon | Unbound except as indicated in the stal section. | | | |
| c) | Management consulting services (CPC 865) | 1) None, other than: Agrologists (Newfoundland and Labrador): Permanent residency | 1) | None. | | | |
| | General management consulting services (CPC 86501) | requirement for accreditation. (Québec): Citizenship requirement for accreditation. | | | | | |
| | Financial management consulting services (CPC 86502) | Professional Administrators and Certified Management Consultants (Québec Québec Professional Corporation of Administrators): | | | | | |
| | | Citizenship requirement for use of title. | | | | | |

| Modes of supply: 1) Cross-Bord | ler supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Marketing management consulting services (CPC 86503) | Industrial Relations Counsellors (Québec): Citizenship requirement for use of title. | | |
| | 2) None, other than: | 2) None. | |
| Human resources | Agrologists (Newfoundland and | | |
| management consulting | <i>Labrador</i>): Permanent residency | | |
| services | requirement for accreditation. | | |
| (CPC 86504) | (Québec): Citizenship requirement for accreditation. | | |
| Production management consulting services | 3) None | 3) None. | |
| (CPC 86505) | 4) Unbound except as indicated in the horizontal section, and: | 4) Unbound except as indicated in the horizontal section. | |
| Public relations services (CPC 86506) | Agrologists (Newfoundland and Labrador): Permanent residency requirement for accreditation. (Québec): Citizenship requirement for accreditation. | | |

| Mode | es of supply: 1) Cross-Bord | er supply | 2) | Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|-------|---|--|--|---|----------------------|---|--------|-----------------------------|
| Secto | or or sub-sector | | tions on mar | | Limita | tions on national treatment | | Additional commitments |
| | Other management consulting services, including agrology, agronomy, farm management and related consulting services (CPC 86509) | Manage (Québe Corpore Citizen | ement Consul c - Québec Pr ation of Adm ship requirent ial Relations | cofessional vinistrators): vent for use of title. | | | | |
| d) | Services related to management consulting (CPC 866) | 1) 2) 3) 4) | None. None. Lubound ev | xcept as indicated in | 1) 2) 3) 4) | None. None. Unbound except as indicated | in | |
| | | , | tal section. | reept as maieatea m | , | tal section. | 111 | |
| e) | Technical testing and analysis services including quality | 1) | None. | | 1) | None. | | |
| | control and inspection (CPC 8676) | 2) | None. | | 2) | None. | | |
| | | 3) | None. | | 3) | None. | | |
| | | the hori | Unbound extinuity of the Unbound extends of t | xcept as indicated in n. | 4) horizon | Unbound except as indicated tal section. | in the | |

Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence Presence of natural persons Sector or sub-sector Limitations on market access Limitations on national treatment Additional commitments Rental of agricultural 1) None. 1) None. equipment with operator (CPC 8811*) 2) None. 2) None. 3) Services incidental to forestry None. 3) None. and logging, including forest 4) management Unbound except as indicated in Unbound except as indicated in the (CPC 8814) the horizontal section. horizontal section. Services incidental to mining, 1) None. 1) None. including drilling and field 2) services and rental of None. 2) None. equipment with operator 3) (CPC 883) 3) None. None. Site preparation for mining 4) Unbound except as indicated in Unbound except as indicated in the (CPC 5115) the horizontal section. horizontal section. Toll refining services - oil 1) None. 1) None. (CPC 8845*) 2) None, other than: 2) None.

| Modes of supply: 1) Cross-Bord | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|--|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Toll refining services - basic metals (CPC 8851) | Toll Refining of Basic Metals (Ontario): Must be treated or refined in Canada. | | |
| | 3) None. | 3) None. | |
| | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |
| k) Placement and supply services of personnel (CPC 872) | 1) None, other than: Placement and Supply Services of Personnel (Ontario): Services must be supplied through a commercial presence. | 1) None. | |
| | None, other than: Services must be supplied through a commercial presence. | 2) None. | |
| | 3) None. | 3) None. | |
| | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|--|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| l) Investigation and security services (CPC 873) | 1) None, other than: <u>Business and Personal Information</u> <u>Investigators</u> (Ontario): Services must be supplied through a commercial presence. | 1) None. | |
| | 2) None, other than: Services must be supplied through a commercial presence. | 2) None. | |
| | 3) None, other than: None. | 3) None, other than: | |
| | Business and Personnel Information Investigations (Ontario): Foreign ownership is restricted to 25 per cent in total and 10 per cent by any individual holding shares. | Security and Investigation Services (Newfoundland and Labrador): Majority of the Board of Directors and the manager of business engaged in this activity must be Canadian citizens or residents. | |
| | 4) Unbound except as indicated in the horizontal section, and: Security and investigation services (Québec): Citizenship requirement for private investigators. | 4) Unbound except as indicated in the horizontal section. | |

| Modes of supply: 1) Cross-Bo | rder supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|--|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| m) Related scientific and technical consulting services (CPC 8675) | 1) None, other than: Free Miner (British Columbia): Applicant must ordinarily be a Canadian citizen and a permanent resident of Canada, a Canadian corporation or a partnership of the foregoing. | 1) None, other than: Mineral and Petroleum Exploration and Development: Federal and sub-national tax measures that result in a difference of treatment for expenditures incurred in connection with services performed in Canada related to the exploration and development of a mineral resource, petroleum or natural gas. | |
| Geological, geophysical and other scientific prospecting services, including those related to mining (CPC 86751) | Land Surveyors (Saskatchewan): Requirement for a commercial presence for accreditation. (Manitoba, Nova Scotia, and Québec): Citizenship requirement for accreditation. (Newfoundland and Labrador): | Applied Science Technologist/ Technician (British Columbia): Residency requirement for accreditation. Cadastral surveying (Ontario): Residency requirement for accreditation. | |
| Subsurface surveying services (CPC 86752) | Permanent residency requirement for accreditation. Subsurface Surveying Services (Québec): | Geoscientists (Newfoundland and Labrador): Residency requirement for accreditation. | |
| Surface surveying services (CPC 86753) | Citizenship requirement for accreditation. Professional Technologist (Québec): | Land Surveyors (Ontario, British Columbia): Residency requirement for | |
| Map making services (CPC 86754) | Citizenship requirement for accreditation. | accreditation. | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|--|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | <u>Chemists</u> (Québec): Citizenship | (Ontario): Training must be completed in | |
| | requirement for accreditation. | that province for accreditation. | |
| | 2) None, other than: | 2) None, other than: | |
| | <u>Land Surveyors</u> (Saskatchewan): | Mineral and Petroleum Exploration and | |
| | Requirement for a commercial presence | Development: Federal and sub-national tax | |
| | for accreditation. | measures that result in a difference of | |
| | (Ontario): Training must be completed in | treatment for expenditures incurred in | |
| | Ontario for accreditation. | connection with services performed in | |
| | (Manitoba, Nova Scotia, Newfoundland | Canada related to the exploration and | |
| | and Labrador and Québec): Citizenship | development of a mineral resource, | |
| | requirement for accreditation. | petroleum or natural gas. | |
| | Subsurface Surveying Services (Québec): | <u>Land Surveyors</u> (Ontario, British | |
| | Citizenship requirement for accreditation. | Columbia): Residency requirement for | |
| | 1 11 | accreditation. | |
| | | (Ontario): Training must be completed in | |
| | | that province for accreditation. | |
| | | | |

| Modes of supply: 1) Cross-Bore | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 3) None, other than: | 3) None, other than: | |
| | <u>Land Surveyors</u> : Commercial presence | Cadastral Surveying (Ontario): 70 per cent or more of shares must be owned by | |
| | must take the form of a sole proprietorship or partnership except in Alberta where it | Canadians. 50 per cent of the board of | |
| | may take the form of a surveyor's | directors of a cadastral surveying firm | |
| | corporation. | must be members of the Association of | |
| | | Ontario Land Surveyors. | |
| | 4) Unbound except as indicated in the horizontal section, and: | 4) Unbound except as indicated in the horizontal section, and: | |
| | | | |
| | Free Miner (British Columbia): Applicant must be a permanent resident. | Applied Science Technologist/ Technician (British Columbia): Residency requirement for accreditation. | |
| | | <u>Cadastral surveying</u> (Ontario): Residency requirement for accreditation. | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|--|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | Land Surveyors (Manitoba, Nova Scotia, | Geoscientists (Newfoundland and | |
| | and Québec): Citizenship requirement for | <i>Labrador</i>): Residency requirement for | |
| | accreditation. | accreditation. | |
| | (Newfoundland <i>and Labrador</i>): | | |
| | Permanent residency requirement for | <u>Land Surveyors</u> (Ontario, British | |
| | accreditation. | Columbia): Residency requirement for | |
| | | accreditation. | |
| | <u>Subsurface surveying services</u> (Québec): | | |
| | Citizenship requirement for accreditation. | | |
| | Professional Technologist (Québec): | | |
| | Citizenship requirement for use of title. | | |
| | | | |
| | Chemists (Québec): Citizenship | | |
| | requirement for accreditation. | | |
| | | | |

| Mode | s of supply: 1) Cross-Bord | er supply | 2) Consumption abroad | 3) | Commercial presence 4) | Presence of natural persons |
|-------|--|----------------|--|---------------|---|-----------------------------|
| Secto | r or sub-sector | Limitat | ions on market access | Limita | tions on national treatment | Additional commitments |
| n) | Repair services of personal and household goods (CPC 633) | 1) 2) | None. | 1) 2) | None. | |
| | Repair services incidental to metal products, machinery | 3) | None. | 3) | None. | |
| | and equipment including computers and communications equipment on a fee or contract basis (CPC 8861 to 8866) | 4) the hori | Unbound except as indicated in zontal section. | 4) horizon | Unbound except as indicated in the tal section. | |
| o) | Building-cleaning services (CPC 874) | 1) | None. | 1) | None. | |
| | (61 6 67 1) | 2) | None. | 2) | None. | |
| | | 3) | None. | 3) | None. | |
| | | 4) the hori | Unbound except as indicated in zontal section. | 4) horizon | Unbound except as indicated in the tal section. | |
| q) | Packaging services (CPC 876) | 1) | None. | 1) | None. | |
| | (CI C 870) | 2) | None. | 2) | None. | |
| | | 3) | None. | 3) | None. | |
| | | 4) the hori | Unbound except as indicated in zontal section. | 4) horizon | Unbound except as indicated in the tal section. | |

| ector or sub-sector | | Limitations on market access | Limitations on national treatment | Additional commitments |
|---------------------|--|---|--|------------------------|
| t) | Other business services, including: | 1) None, other than: | 1) None, other than: | |
| | (CPC 879) | <u>Credit Reporting</u> (Saskatchewan): | Patent and Trade Mark Agents (Federal): | |
| | Credit reporting services | Services must be supplied through a commercial presence. | Residency requirement. | |
| | (CPC 87901) | commercial presence. | Collection Agencies (Natural persons) | |
| | | Credit Reporting and Collection Agencies | (Ontario, Saskatchewan): Residency | |
| | Collection agency services (CPC 87902 | (Newfoundland <i>and Labrador</i> , Prince Edward Island, <i>and</i> Nova Scotia): | requirement. | |
| | ` | Services must be supplied through a | <u>Certified Translators</u> (Québec): Citizenship | |
| | Telephone answering services (CPC 87903) | commercial presence. | requirement for use of title. | |
| | , | Consumer Reporting Agencies (Nova | | |
| | Duplicating services | Scotia, and Newfoundland and Labrador): | | |
| | (CPC 87904) | For juridical persons, requirement for a commercial presence. | | |
| | Translation and interpretation | (Nova Scotia): For natural persons | | |
| | services (CPC 87905) | requirement for permanent residency. | | |
| | , | Collection Agency Services (Alberta): | | |
| | Mailing list compilation and | Trust funds must remain in Alberta. Must | | |
| | mailing services (CPC 87906) | maintain address for service in Alberta. | | |
| | (= = = = = = , | Certified Translators and Interpreters | | |
| | Specialty design services | (Québec): Citizenship requirement for use | | |
| | (CPC 87907) | of title. | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Other business services n.e.c. including patent agents (CPC 87909) | 2) None, other than: None. Certified Translators and Interpreters (Québec): Citizenship requirement for use of title. | 2) None, other than: Patent and Trade Mark Agents (Federal): Residency requirement. | |
| | 3) None, other than: Collection Agencies (Ontario): Foreign ownership restricted to 25 per cent in total and 10 per cent by any individual. Collection agencies must be incorporated under an Act of Ontario, an Act of Canada or an Act of another Province or Territory of Canada. Consumer Reporting Agencies (Nova Scotia): Requirement to incorporate. | | |
| | 4) Unbound except as indicated in the horizontal section, and: Certified Translators and Interpreters: (Québec): Citizenship requirement for use of title. Consumer Agent Services (Nova Scotia): For natural persons, requirement for permanent residency. | 4) Unbound except as indicated in the horizontal section, and: Collection Agencies (Ontario, Saskatchewan): Residency requirement. Patent and Trade Mark Agents (Federal): Residency requirement. | |

| Mode | es of supply: 1) Cross-Bord | ler supply 2) Consumption abroad | 3) | Commercial presence 4) | Presence of natural persons |
|-------|--|--|---------------|--|-----------------------------|
| Secto | or or sub-sector | Limitations on market access | Limita | tions on national treatment | Additional commitments |
| 2. | COMMUNICATION SERVICES | | | | |
| B*. | Courier services | 1) None. | 1) | None. | |
| | Commercial courier services, including by public transport | 2) None. | 2) | None. | |
| | or self-owned transport (CPC 75121*) | 3) None, other than: | 3) | None. | |
| | , | Courier Services (Nova Scotia and | | | |
| | | Manitoba): Economic needs test (Criteria | | | |
| | | related to approval include: examination | | | |
| | | of the adequacy of current levels of | | | |
| | | service; market conditions establishing the | | | |
| | | requirement for expanded service; the effect of new entrants on public | | | |
| | | convenience, including the continuity and | | | |
| | | quality of service, and the fitness, | | | |
| | | willingness and ability of the applicant to | | | |
| | | provide proper service.) | | | |
| | | 4) Unbound except as indicated in the horizontal section. | 4) horizoi | Unbound except as indicated in the stal section. | |

| Modes of supply: 1) Cross | s-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|-----------------------------------|--|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| C. <u>Telecommunications</u> <u>Services</u> *, ** | | | |
| a) Voice telephone services | 1) None, other than: None. | 1) None. | Canada undertakes the obligations contained in the reference paper |
| b) Packet-switched data transmission services | Routing of basic telecommunications services between points within Canada, and between Canada and points outside of | | attached hereto. |
| c) Circuit-switched data transmission services | Canada, is regulated to promote the use of Canadian transmission facilities, except that routing of: | | |
| d) Telex services | mobile satellite services will be | | |
| e) Telegraph services | unrestricted as of January 1, 1998 between points in Canada, and between Canada | | |
| f) Facsimile services | and points in the United States; all mobile satellite services will be | | |
| g) Private leased circuit servi | ces unrestricted as of October 1, 1998; — all international services will be | | |
| o) Other - Mobile services | unrestricted as of December 31, 1999, except for fixed satellite services between Canada and points in the United States; | | |
| *Excluding services regulated unthe <u>Broadcasting Act</u> and meas affecting such services. | nder - satellite services will be unrestricted as | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| **Excluding telecommunications services supplied for the transmission of services regulated under the Broadcasting Act where such services are intended for direct reception by the public. | 2) None. 3) None, other than: Foreign investment in facilities-based telecommunications service suppliers is permitted up to a cumulative total of 46.7% of voting shares, based on 20% direct investment and 33-1/3% indirect investment. Such suppliers must be controlled in fact by Canadians. Except that: - foreign investment will be is allowed up to 100% as of October 1, 1998 for operations conducted under an international submarine cable license; - mobile satellite systems owned and controlled up to a level of 100% by a foreign service provider may be used by a Canadian service provider to provide services in Canada; - fixed satellites owned and controlled up to a level of 100% by foreign service providers may be used to provide services | 2) None. 3) None, other than: At least 80 percent of the members of the board of directors of facilities-based telecommunications service suppliers must be Canadian. | |

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | 3) Commercial presence 4) Presence of natural persons |
|----------------------|---|--|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment Additional commitments |
| | between points in Canada and all points outside of Canada. **, except in the United States, as of December 31, 1999; - fixed satellites owned and controlled up to a level of 100% by foreign service providers may be used to provide services between points in Canada and between Canada and points in the United States, as of March 1, 2000. | |
| | Facilities-based telecommunications service suppliers that exceeded the permissible cumulative foreign investment level cited above on July 22, 1987 and continue to exceed this level may be subject to restrictions. Up to 100% foreign investment is allowed | |
| | in service providers of basic telecommunications services supplied on a resale basis. | |

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | Commercial presence 4) | Presence of natural persons |
|----------------------|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | On October 1, 1998, Teleglobe Canada | | |
| | will no longer be authorized to be the sole | | |
| | Canada-overseas facilities-based | | |
| | telecommunications service supplier. | | |
| | | | |
| | For Teleglobe Canada, a "non resident" | | |
| | carrier or "associate" as defined in the | | |
| | Teleglobe Canada Reorganization Act | | |
| | may, on October 1, 1998, hold voting | | |
| | shares up to the permissible cumulative | | |
| | foreign investment level of 46.7% as cited | | |
| | above. | | |
| | On October 1, 1998, the right to obtain a | | |
| | licence to land a submarine cable will no | | |
| | longer be limited. | | |
| | tonger be timited. | | |
| | Nova Scotia: no person may vote more | | |
| | than 1,000 shares of Maritime Telegraph | | |
| | and Telephone Ltd. | | |
| | | | |
| | Manitoba: no person or members of any | | |
| | one group of associated persons may | | |
| | beneficially own, other than by | | |
| | | | |

| Modes of supply: 1) | Cross-Border supply | 2) Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|----------------------|---|--|------------|---------------------------|----|-----------------------------|
| Sector or sub-sector | Limitations | s on market access | Limitation | ons on national treatment | | Additional commitments |
| | total numbe | erity, more than 10% of the er of voting shares of Manitoba ervices Inc. or of an affiliate. | | | | |
| | longer be a | l, 2000, Telesat Canada will no uthorized to be the sole Canada of fixed satellite space | | | | |
| | segment fac | vilities used to provide national a U.S. fixed satellite services. | | | | |
| | earth statio | h 1, 2000, licences to operate ns for the provision of Canada atellite services may be limited. | | | | |
| | services on | pay telephones to provide a resale basis and to provide es is not permitted. | | | | |
| | interexchan the serving a Ontario Non Commission | n in the provision of ge voice telephone service in areas of Northwestel Inc., rthland Transportation n, and Prince Rupert City , may be limited. | | | | |

| Modes of supply: 1) Cross-Bor | | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------------|--|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | Competition in the provision of local | | |
| | wireline telephone services in the serving | | |
| | areas of Northwestel Inc., Ontario | | |
| | Northland Transportation Commission, Prince Rupert City Telephones, Telus | | |
| | Communications (Edmonton) Inc. and the | | |
| | other independent telephone companies | | |
| | listed in CRTC Telecom Public Notice 95- | | |
| | 15, may be limited. | | |
| | | | |
| | 4) Unbound, except as indicated in | 4) Unbound, except as indicated in the | |
| | the horizontal section. | horizontal section. | |
| C*. Telecommunications | | | |
| services, of which: | | | |
| services, or which. | | | |
| Enhanced or value-added services, | 1) None. | 1) None. | |
| for the supply of which the | | , | |
| underlying telecommunications | 2) None. | 2) None. | |
| transport facilities are leased from | | | |
| providers of public | 3) None. | 3) None. | |
| telecommunications transport | | | |
| networks; these include: | 4) Unbound except as indicated in | 4) Unbound except as indicated in the | |
| h) Electronic mail | the horizontal section. | horizontal section. | |
| h) Electronic mail (CPC 7523*) | | | |
| (CFC 1323°) | | | |

| Mod | es of supply: 1) Cross-Bord | er supply 2) | Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|------|--|--------------------|--------------------|-----------|---------------------------|----|-----------------------------|
| Sect | or or sub-sector | Limitations on man | rket access | Limitatio | ons on national treatment | | Additional commitments |
| i) | Voice mail (CPC 7523*) | | | | | | |
| j) | On-line information and database retrieval (CPC 7523*) | | | | | | |
| k) | Electronic data interchange (EDI) (CPC 7523*) | | | | | | |
| l) | Enhanced/value-added facsimile services, including store and forward, store and retrieve (CPC 7523*) | | | | | | |
| m) | Code and protocol conversion (CPC n.a.) | | | | | | |
| n) | On-line information and/or data processing (including transaction processing) (CPC 843*) | | | | | | |

Modes of supply: 1) Cross-Border supply Consumption abroad 3) Commercial presence Presence of natural persons 4) Sector or sub-sector **Limitations on market access Limitations on national treatment Additional commitments** CONSTRUCTION **SERVICES** General construction work for A. 1) None. 1) None. **buildings** 2) None. 2) None. Construction work for 3) buildings, including for None. 3) None, other than: multi-dwelling buildings, warehouses and commercial Construction Contractor (Ontario): A buildings non-resident who will be consuming or (CPC 512) using tangible personal property in Ontario is required to deposit with the Treasurer 4 per cent of the amount to be paid under the contract or post a guarantee bond for the same. (Newfoundland): A deposit of 6 per cent of the contract amount or a bond equivalent is required from non-resident contractors. Unbound except as indicated in the 4) Unbound except as indicated in the horizontal section. horizontal section.

| Mode | s of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) Presence of natural persons |
|----------------------------|---|---|--|
| Sector or sub-sector Limit | | Limitations on market access | Limitations on national treatment Additional commitments |
| B*. | General construction work for | 1) None, other than: | 1) None. |
| | civil engineering | | |
| | | <u>Cabotage</u> (See Transportation Section). | |
| | Construction work for civil | | |
| | engineering, including for | 2) None. | 2) None. |
| | highways, airports, harbours, | 2) N (1 (1 N) | 2) |
| | dams, bridges, construction | 3) None, other than: None. | 3) None. |
| | for mining and | Construction (Ontario): An applicant and | |
| | manufacturing, rail, power and communications | holder of a water power site development | |
| | facilities, pipelines and stadia | permit must be incorporated in Ontario. | |
| | and other recreational | permit must be meorporated in omario. | |
| | facilities | 4) Unbound except as indicated in | 4) Unbound except as indicated in |
| | (CPC 513*) | the horizontal section. | the horizontal section and: |
| | ` , | | , and the second |
| | | | Construction (Ontario): An applicant and |
| | | | holder of a water power site development |
| | | | permit must be a resident of Ontario. |
| | | | |

Consumption abroad Modes of supply: 1) Cross-Border supply 2) 3) Commercial presence Presence of natural persons Sector or sub-sector Limitations on market access **Limitations on national treatment Additional commitments** C. Installation and assembly None. 1) 1) None. work 2) None. 2) None. Assembly and erection of 3) prefabricated constructions 3) None. None. (CPC 514) 4) Unbound except as indicated in Unbound except as indicated in the horizontal section. Installation work the horizontal section. (CPC 516) Building completion and 1) None. 1) None. finishing work 2) None. 2) None. Building completion and 3) finishing work None. 3) None. (CPC 517) 4) Unbound except as indicated in 4) Unbound except as indicated in the horizontal section. the horizontal section.

| Modes of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| E*. <u>Other</u> | 1) None, other than: | 1) None. | |
| Pre-erection work at construction sites, including | <u>Cabotage</u> (See Transportation Section). | | |
| excavation, earthmoving and site work except 5115, site | 2) None. | 2) None. | |
| preparation for mining (CPC 511*) | 3) None. | 3) None. | |
| Special trade construction work (CPC 515) | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |
| Renting services related to equipment for construction or demolition of buildings or civil engineering works, with | | | |
| operator (CPC 518) | | | |

Consumption abroad Modes of supply: 1) Cross-Border supply 2) 3) Commercial presence Presence of natural persons Additional commitments Sector or sub-sector **Limitations on market access Limitations on national treatment** DISTRIBUTION SERVICES Commission agents 'services 1) None. None. 1) Commission agents' services 2) None. 2) None. (excluding 62112, sales on a 3) fee or contract basis of food None. 3) None. products, beverages and 4) Unbound except as indicated in the tobacco and sales on a fee or Unbound except as indicated in contract basis of the horizontal section. horizontal section. pharmaceutical and medical goods in 62117) (CPC 621*)

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|--|-----------------------------|
| Sector or sub-sector Limitations on market access | | Limitations on national treatment | Additional commitments |
| B*. Wholesale trade services | 1) None, other than: | 1) None, other than: | |
| Wholesale trade services | Sale of Amusement Machines (Québec): | Fish Buyers (Newfoundland and Labrador): | |
| (excepting agriculture and | Services must be supplied through a | Non-residents must be registered and | |
| live animals in 6221; fisheries | commercial presence. | licensed in order to purchase unprocessed | |
| products in 62224; alcoholic | | fish from primary producers and/or process | |
| beverages in 62226; musical | <u>Marketing of Fish Products</u> (Nova | fish. | |
| scores, audio and video | Scotia): Nova Scotia residents require | | |
| recordings in 62244; and | ministerial approval to enter into | | |
| books, magazines, | agreements with non residents. | | |
| newspapers, journals, | | | |
| periodicals and other printed | Sale of Motor Vehicles (Saskatchewan): | | |
| matter in 62262; and 62251 | Services must be supplied through a | | |
| of pharmaceutical and | commercial presence. | | |
| medical goods, and 62252, | | | |
| surgical and orthopaedic | Automobile Dealers and Salvage Dealers | | |
| instruments and devices) | (Newfoundland <i>and Labrador</i>): Services | | |
| (CPC 622*) | must be supplied through a commercial | | |
| | presence. | | |
| | | | |

| Modes of supply: 1) | Cross-Border supply | Consumption abroad | 3) | Commercial presence 4) | Presence of natural persons |
|----------------------|---------------------|---|--------------|--|-----------------------------|
| Sector or sub-sector | Limitation | Limitations on market access | | ations on national treatment | Additional commitments |
| | | usement Machines (Québec): requirement in order to sell machines. | | | |
| | 2) No | one. | 2) | None. | |
| | 3) No | one, other than: | 3) | None. | |
| | | (British Columbia): Mobile licenses are not issued to | | | |
| | 4) Un the horizon | nbound except as indicated in tal section. | 4) horizo | Unbound except as indicated in ntal section. | the |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|--|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| C*. <u>Retailing services</u> | 1) None, other than: | 1) None, other than: | |
| Food retailing services (excluding liquor, wine and beer sales in 63107) (CPC 631*) | Itinerant Sellers (Ontario and Québec): Commercial presence required. Direct Sellers (Nova Scotia, British Columbia): Services must be supplied | Distribution Services Indirect tax measures that result in differences in treatment with respect to delivery by mail of goods in Canada. | |
| Non-food retailing services (excluding music scores, audio and video records and tapes in 63234; books, | through a commercial presence. | Direct Sellers (Newfoundland): Residency requirement. | |
| magazines, newspapers and periodicals in 63253; and | 2) None. | 2) None. | |
| pharmaceutical, medical and orthopaedic goods in 63211 | 3) None. | 3) None. | |
| and printed music in 63251) (CPC 632*) | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |
| Sale of motor vehicles including automobiles and other road vehicles (CPC 6111) | | | |

| Mode | s of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) | Commercial presence 4) | Presence of natural persons |
|-------|---|---|---------------|--|-----------------------------|
| Secto | r or sub-sector | Limitations on market access | Limita | tions on national treatment | Additional commitments |
| | Sale of parts and accessories of motor vehicles (CPC 6113) | | | | |
| | Sales of motorcycles and snowmobiles and of related parts and accessories (CPC 6121) | | | | |
| D*. | <u>Franchising</u> | 1) None, other than: | 1) | None. | |
| | Franchising related to non- financial intangible assets (CPC 8929*) | (Alberta): Service suppliers required to designate a place within Alberta where they can be served legal documents. | | | |
| | | 2) None. | 2) | None. | |
| | | 3) None, other than: | 3) | None. | |
| | | (Alberta): Required to have an attorney for service in legal documents. | | | |
| | | 4) Unbound except as indicated in the horizontal section. | 4) horizor | Unbound except as indicated in the stal section. | |

| Mode | es of supply: 1) Cross-Boro | der supply 2) Consumption abroad | 3) | Commercial presence 4) | Presence of natural persons |
|-------|--------------------------------------|--|---------------|--|-----------------------------|
| Secto | r or sub-sector | Limitations on market access | Limita | tions on national treatment | Additional commitments |
| E*. | <u>Other</u> | 1) None. | 1) | None. | |
| | Retail sales of motor fuel (CPC 613) | 2) None. | 2) | None. | |
| | (CFC 015) | 3) None, other than: | 3) | None. | |
| | | Retail petroleum (Prince Edward Island): Public convenience and necessity test (Criteria related to approval include: examination of the adequacy of current levels of service; market conditions establishing the requirement for expanded service; the effect of new entrants on public convenience, including the continuity and quality of service, and the fitness, willingness and ability of the applicant to provide proper service.) 4) Unbound except as indicated in the horizontal section. | 4) horizor | Unbound except as indicated in the ntal section. | |

Modes of supply: 1) Cross-Border supply Consumption abroad 3) Commercial presence Presence of natural persons Sector or sub-sector **Limitations on market access Limitations on national treatment** Additional commitments ENVIRONMENTAL **SERVICES** Sewage services 1) None. 1) None. (CPC 9401) 2) None. 2) None. Refuse disposal services (CPC 9402) 3) None. 3) None. Sanitation and similar 4) Unbound except as indicated in Unbound except as indicated in the services the horizontal section. horizontal section. (CPC 9403) D. **Other** Cleaning services of exhaust gases (CPC 9404) Noise abatement services (CPC 9405) Nature and landscape protection services (CPC 9406) Other environmental services n.e.c. (CPC 9409)

Modes of supply: 1) Cross-Border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

7. FINANCIAL SERVICES

Measures applicable to all Sectors in Financial Services

- 1. Commitments in this Chapter are undertaken in accordance with the <u>Understanding on Commitments in Financial Services</u> ("<u>Understanding</u>").
- 2. For greater certainty, market access commitments with respect to the "cross-border" and "consumption abroad" supply of services (as described in paragraphs 2(a) and 2(b) of Article 1 of the <u>General Agreement on Trade in Services</u>) apply only to the transactions indicated in paragraphs 3 and 4 of <u>Market Access</u> of the <u>Understanding</u>. It is understood that paragraph 4 of that section of the <u>Understanding</u> does not impose any obligation to allow non-resident financial services suppliers to solicit business.
- 3. The commitments on "commercial presence" are bound according to the <u>Understanding</u>.
- 4. The commitments on "presence of natural persons" are scheduled in accordance with the <u>Understanding</u> and bound according to the general limitations applicable to all sectors in this schedule (Part I).
- 5. Otherwise, the commitments in this Chapter are subject to the general conditions or limitations applicable to all sectors in this schedule.

| Modes of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---------------------------------|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Sector or sub-sector | 3) None, other than: Federally-regulated financial institutions having capital equity in excess of \$750 million \$1 billion are required, within five three years of having reached the threshold, to have 35 per cent of their voting shares widely-held and listed and posted for trading on a Canadian Stock Exchange. | 1), 2) None, other than: (i) Certain supplies between members of a closely-related group of corporations which includes a financial institution may be treated as exempt supplies under value-added taxes. Imported supplies do not qualify for this treatment. (ii) Supplies between resident and non-resident branches or representative offices of a financial institution are treated as supplies between separate persons for the purposes of value-added taxes. 3) None, other than: (i) Certain supplies between members of a closely-related group of corporations which includes a financial institution may be treated as exempt supplies under value-added taxes. Imported supplies do not qualify for this treatment. | Additional commitments |

| Modes of supply: 1) Cross | -Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---------------------------|---|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | Foreign-owned federally regulated | (ii) Supplies between resident and | |
| | institutions (i.e. insurance, banks and trust | non-resident branches or representative | |
| | <u>and loan</u>): A controlling number of shares | offices of a financial institution are treated | |
| | of a Canadian subsidiary must be held | as supplies between separate persons for the | |
| | directly by the foreign company | purposes of value-added taxes. | |
| | incorporated in the jurisdiction where the | | |
| | foreign company, either directly or through | Federally regulated institutions (i.e. | |
| | a subsidiary, principally carries on | insurance, banks and trust and loan): A | |
| | business. | minimum of one half of directors must be | |
| | | either Canadian citizens ordinarily resident | |
| | | in Canada or permanent residents ordinarily | |
| | | resident in Canada. | |
| | | | |
| | | The Government of Ontario Management | |
| | | Board Directive and Industrial Development | |
| | | Review Process provides for a price | |
| | | preference of up to 10 per cent for Canadian | |
| | | content based on value added in Canada for | |
| | | certain government purchases. The | |
| | | Management Board Directive applies on the | |
| | | basis of the nationality of the individual | |
| | | service provider. | |
| | 4) See paragraph 4 of headnote on | 4) See paragraph 4 of headnote on | |
| | Financial Services. | Financial Services. | |
| l l | | | |

| Modes | s of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) Presence of natural persons |
|-------|--|--|--|
| Secto | r or sub-sector | Limitations on market access | Limitations on national treatment Additional commitments |
| A. | Insurance and Insurance-Related | 1) None, other than: | 1) None. |
| | Services | <u>Direct insurance</u> (Federal): Services must | |
| | (CPC 812* + 814) | be supplied through a commercial presence with the exception of marine | |
| a) | Life, accident and health insurance services | insurance. | |
| | (CPC 8121) | (All provinces, excluding Newfoundland and Labrador): Services must be | |
| b) | Non-life insurance services (except deposit | supplied through a commercial presence. | |
| | insurance and similar compensation schemes) (CPC 8129) | (Newfoundland and Labrador): Must have a chief agent in the province. | |
| c) | Reinsurance and retrocession (CPC 81299*) | Reinsurance and retrocession (Federal): Services must be supplied through a commercial presence. | |
| | (CI C 01277) | (All provinces, excluding Alberta, Newfoundland and Labrador, and New Brunswick): Services must be supplied through a commercial presence. | |

| Modes of supply: 1) Cross- | -Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|----------------------------|--|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 2) None, other than: | 2) None, other than: | |
| | | | |
| | Reinsurance and retrocession (Federal, | <u>Direct insurance other than life, personal</u> | |
| | Alberta, <i>and</i> Newfoundland <i>and</i> | accident, sickness or marine insurance | |
| | <i>Labrador</i>): The purchase of reinsurance | (Federal): An excise tax of 10 per cent is | |
| | services by a Canadian insurer, other than | applicable on net premiums paid to | |
| | a life insurer or a reinsurer, from a | non-resident insurers or exchanges in regard | |
| | non-resident reinsurer is limited to no | to a contract against a risk ordinarily within | |
| | more than 25 per cent of the risks | Canada, unless such insurance is deemed not | |
| | undertaken by the insurer purchasing the | to be available in Canada. | |
| | reinsurance. | | |
| | | <u>Direct insurance</u> (Alberta): A fee payable | |
| | | to the province of 50 per cent of the | |
| | | premium paid and regulatory notification are | |
| | | required on insurance of risks in the | |
| | | province by unlicensed insurers. | |
| | | | |
| | | (Saskatchewan): A fee payable to the | |
| | | province of 10 per cent of the premium is | |
| | | required on insurance of risks in the | |
| | | province by unlicensed insurers. | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|---|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 3) None, other than: | 3) None, other than: | |
| | Direct insurance and reinsurance and | Direct insurance and reinsurance and | |
| | <u>retrocession</u> (Federal): The solicitation of | retrocession (Ontario): Capital | |
| | insurance services in Canada can only be | requirements for mutual insurance | |
| | effected through: | companies do not apply to certain mutual insurance companies incorporated in | |
| | (i) a corporation incorporated under federal or provincial laws; | Ontario. | |
| | | (Québec): Three quarters of directors must | |
| | (ii) a corporation incorporated by or under | be Canadian citizens and a majority must | |
| | the laws of another jurisdiction outside Canada (i.e., a branch of a foreign | reside in Québec. | |
| | corporation); | (Québec): Every insurer not incorporated | |
| | , | under an Act of Québec has, in respect of the | |
| | (iii) an association formed on the plan | activities it carries on in Québec, the rights | |
| | known as Lloyds; and or | and obligations of an insurance company or | |
| | (iv) reciprocal insurance exchanges. | mutual association incorporated under Acts of Québec as the case may be. It can also | |
| | (1v) reciprocar insurance exchanges. | exercise additional activities provided for in | |
| | A branch of a foreign insurance company | the law. However, the activities of such | |
| | must be established directly under the | corporation will be limited to those allowed | |
| | foreign insurance company incorporated in | under its constituting legislation. | |
| | the jurisdiction where the foreign | | |
| | insurance company, either directly or | | |
| | through a subsidiary, principally carries on business. | | |

| Modes of supply: 1) Cro | ss-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|-------------------------|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | (All provinces): Insurance activities can only be provided through: | | |
| | (i) a corporation incorporated under provincial statutes; | | |
| | (ii) an extra-provincial insurance corporation, i.e., an insurer incorporated by, or under the laws of another jurisdiction (including a federally-authorized branch of a foreign corporation); | | |
| | (iii) an association formed on the plan known as Lloyds; <i>or</i> | | |
| | (iv) (Excluding Québec and Prince Edward Island): Reciprocal insurance exchanges. | | |
| | (Alberta, <i>and</i> Prince Edward Island): Subsidiaries of foreign insurance corporations must be federally authorized. | | |

| Modes of supply: 1) Cross | s-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---------------------------|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | (Québec): Non-residents can not acquire, without ministerial approval, either directly or indirectly, more than 30 per cent of the voting rights attached to shares of a Québec-chartered insurance company or of its controlling entity. | | |
| | (Québec): Upon any allotment or transfer of voting shares of the capital stock insurance company "SSQ, Société d'assurance-vie inc" or of the holding company "Groupe SSQ inc", the minister may ask such companies to prove that the shares were offered by preference to Québec residents and subsequently to other Canadian residents, but that no offer was made or was acceptable. | | |
| | (Federal): The purchase of reinsurance services by a Canadian insurer, other than a life insurer or reinsurer, from a resident reinsurer is limited to no more than 75 per cent of the risks undertaken by the insurer purchasing the reinsurance. | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|--|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| d) Services auxiliary to insurance (including broking and agency services) (CPC 8140) | (British Columbia): Incorporation, share acquisition or application for business authorization, where any person controls or will control 10 per cent or more of the votes of the company, is subject to ministerial approval. Motor vehicle insurance (Québec, Manitoba, Saskatchewan, and British Columbia): Motor vehicle insurance is provided by public monopoly. 4) See paragraph 4 of headnote on Financial Services. 1) None, other than: Intermediation of insurance relating to maritime shipping, commercial aviation, space launching, freight (including satellites) and goods in international transit (All provinces, excluding Newfoundland and Labrador): Services must be supplied through a commercial presence in the province in which the service is provided. | See paragraph 4 of headnote on Financial Services. None, other than: (Saskatchewan): Fire or hail insurance contracts have to be signed or countersigned by a licensed agent who resides in the province. Where there is disagreement concerning hail insurance, such damages are to be estimated by an appraiser who is a taxpayer of the province. | |

| Modes of supply: 1) Cross-Bor | der supply 2) Consumption abroad | 3) Commercial presence 4 | Presence of natural persons |
|-------------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | (Newfoundland and Labrador): Service providers must be licensed. | | |
| | (Ontario, <i>and</i> Prince Edward Island): Non-resident individual adjusters are prohibited from being adjusters in the province. | | |
| | (Manitoba): Licenses to act as insurance agents and brokers are not issued to non-residents of Canada. | | |
| | (New Brunswick): Licenses shall not be issued to a corporation whose head office is outside Canada. | | |
| | (Alberta, <i>and</i> Manitoba): A license to act as a special broker authorized to place insurance coverage with unlicensed insurers is restricted to residents of the province, as the case may be. | | |
| | (British Columbia): Licenses for general insurance shall be issued only to residents of the province. | | |

| Modes of supply: 1) Cross-Box | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|-------------------------------|---|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Sector of sub-sector | (Prince Edward Island): Licenses to act as insurance agent or adjusters are not issued to non-resident of the province. 2) None. | 2) None, other than: Intermediation of insurance relating to commercial aviation, space launching, freight (including satellites) and goods in | Additional communicities |
| | | international transit (Federal): An excise tax of 10 per cent is applicable on net premiums paid to non-resident insurers or exchanges in regard to a contract against a risk ordinarily within Canada, unless such insurance is deemed not to be available in Canada. The excise tax is also applicable on net premiums payable with regard to a contract entered into, through a non-resident broker or agent, with any insurer authorized under the laws of Canada or of any province to carry out the business of insurance. | |
| | 3) None, other than: | 3) None, other than: | |
| | (New Brunswick): Licenses shall not be issued to a corporation whose head | (Saskatchewan): Fire or hail insurance contracts have to be signed or | |

| Modes of supply: 1) | Cross-Border supply 2) C | Consumption abroad 3) | Commercial presence | 4) | Presence of natural persons |
|----------------------|---|--|---|------------------|-----------------------------|
| Sector or sub-sector | Limitations on market | et access Limitati | ons on national treatment | | Additional commitments |
| Sector of sub-sector | office is outside Canada (Ontario, and Prince Ed Non-resident individual prohibited from being a province. (Ontario): No licence is corporation to act as an agency or adjuster if the voting rights are in shar non residents. A corpo adjuster or insurance br majority non resident o as a result of grand fath expand through purchase business or merger or a any other broker, agent licence is provided to a partnership which is an or adjuster if the head o Canada or if any partne Canada. A foreign-own brokerage | da. countersi resides in disagreer such dan adjusters in the is provided to a appraiser such dan appraiser | igned by a licensed agent what the province. Where there ment concerning hail insurar mages are to be estimated by who is a taxpayer of the province. | is nce, an | Additional communents |

| Modes of supply: 1) Cros | ss-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | must have an address in Ontario | | |
| | suitable to permit service and must have | | |
| | its trust funds in one or more accounts in any Ontario branch of defined | | |
| | financial institutions. | | |
| | | | |
| | (Manitoba): Licenses to act as insurance | | |
| | agents and brokers are not issued to | | |
| | non-residents of Canada. | | |
| | (Alberta, and Manitoba): A license to act | | |
| | as a special broker authorized to place | | |
| | insurance coverage with unlicensed | | |
| | insurers is restricted to residents of the | | |
| | province, as the case may be. | | |
| | (Dairing Columbia), Linear for an and | | |
| | (British Columbia): Licenses for general insurance shall be issued only to residents | | |
| | of the province. | | |
| | | | |
| | (Prince Edward Island): Licenses to act as | | |
| | insurance agent or adjusters are not issued | | |
| | to non-resident of the province. | | |
| | 4) See paragraph 4 of headnote on | 4) See paragraph 4 of headnote on | |
| | Financial Services. | Financial Services. | |
| | | | |

| Mod | es of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) | Commercial presence 4) | Presence of natural persons |
|-----------------|---|--|--------|-----------------------------|-----------------------------|
| Sec | tor or sub-sector | Limitations on market access | Limita | tions on national treatment | Additional commitments |
| В. <u>Se</u> | Banking and Other Financial rvices | None. None. | 1) 2) | None. | |
| a) | (excl. insurance) Acceptance of deposits and other repayable funds from the public (CPC 81115- 81119) | 3) None, other than: Banks: To undertake the business of banking in Canada, a foreign bank must: | 3) | None, other than: | |
| b) | Lending of all types, including <i>inter alia</i> , consumer credit, mortgage credit, factoring and financing of commercial transactions (CPC 8113) | (i) incorporate a bank subsidiary under the Bank Act; or (ii) establish a full service bank branch under the Bank Act; - or | | | |
| c) | Financial leasing (CPC 8112) | (iii) establish a lending bank branch under the <u>Bank Act</u> . | | | |
| | | A foreign bank may also establish an unregulated Canadian finance entity (however, such an entity cannot take deposits). | | | |
| | | In order to establish a bank branch, a foreign bank must be authorised under the Bank Act and must be incorporated by or under the laws of another jurisdiction outside Canada (i.e., an authorised foreign bank). | | | |

| Modes of supply: 1) | Cross-Border supply | Consumption abroa | d 3) | Commercial presence | 4) | Presence of natural persons |
|----------------------|----------------------|---|---------|----------------------------|----|-----------------------------|
| Sector or sub-sector | Limitations o | n market access | Limitat | ions on national treatment | | Additional commitments |
| | | must be established direct | y | | | |
| | | orised foreign bank | | | | |
| | - | n the jurisdiction where the | | | | |
| | | eign bank principally carrie | S | | | |
| | on business. | | | | | |
| | An authorised | foreign bank can establish | | | | |
| | | o types of bank branches: | | | | |
| | | 71 | | | | |
| | (i) a full servi | ce bank branch (i.e., a | | | | |
| | Schedule III, I | Part 1, authorised foreign | | | | |
| | bank); or | | | | | |
| | (ii) landing be | unts branch (i.a. a Cahadula | | | | |
| | | ink branch (i.e., a Schedule norised foreign bank). | | | | |
| | 111, 1 art 2, aat | ionised foreign bunk). | | | | |
| | Full service ba | ank branches and lending | | | | |
| | | cannot engage in the | | | | |
| | | hich a specialised financing | | | | |
| | | s defined in the Bank Act, | | | | |
| | , , | lthough they may establis | h | | | |
| | a separate sp | ecialised financing entity. | | | | |
| | | | | | | |

| Modes of supply: 1) Cross- | Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|----------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | Full service bank branches and lending | | |
| | bank branches cannot be member | | |
| | institutions of the Canada Deposit | | |
| | Insurance Corporation. | | |
| | A full service bank branch can <i>only not</i> | | |
| | accept deposits in amounts less than | | |
| | \$150,000 and payable in Canada <i>if unless</i> | | |
| | the sum of all deposits below \$150,000 | | |
| | amounts to less than one percent of total | | |
| | deposits payable in Canada or the | | |
| | deposits are taken from a sophisticated | | |
| | investor (e.g., Canadian federal or | | |
| | provincial governments, foreign | | |
| | governments, international development | | |
| | banks, financial institutions, certain | | |
| | pension and mutual funds and large | | |
| | businesses). | | |
| | | | |

| Modes of supply: 1) | Cross-Border supply | 2) Consumption abroad | 3) Commerci | al presence 4 | Presence of natural persons |
|----------------------|---------------------|--|-----------------------|---------------|-----------------------------|
| Sector or sub-sector | | s on market access | Limitations on nation | al treatment | Additional commitments |
| | | bank branch can only accept | | | |
| | | otherwise borrow money by | | | |
| | | nancial instruments from, or | | | |
| | | any securities or accept any bills es that cannot be subsequently | | | |
| | sold to or to | - · · · | | | |
| | 3014 to 01 ti | raded with. | | | |
| | (i) financia | al institutions, other than a | | | |
| | foreign ban | | | | |
| | | | | | |
| | (ii) a foreig | gn bank that: | | | |
| | a) is a ham | dr in ita hama inniadiation an | | | |
| | | ak in its home jurisdiction or statistion in which it carries on | | | |
| | business; | salction in which it carries on | | | |
| | business, | | | | |
| | b) provide | es financial services and has a | | | |
| | name that | includes the word "bank"; | | | |
| | and | | | | |
| | , , | | | | |
| | | cipal activity is the of services that would be | | | |
| | <u> </u> | by the <u>Bank Act</u> if they were | | | |
| | | y a bank in Canada; and, that | | | |
| | provided by | y a bank in Canada, and, that | | | |

| Modes of supply: 1) Cross | s-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | c) is regulated as a bank in the country under whose laws it was incorporated or in any country in which it carries on business. | | |
| | A lending bank branch cannot be a member of the Canadian Payments Association. | | |
| | An authorised foreign bank cannot establish a lending bank branch in conjunction with a full service bank branch, a bank subsidiary, a loan company, or a trust company that accepts deposits. | | |
| | No one person (Canadian or foreign) may own more than 10 per cent of any class of shares of a Schedule I bank Canadian Bank with over \$1 billion in equity. | | |

| Modes | of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------|---|--|---|-----------------------------|
| Sector | r or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| d) | All payment and money transmission services | <u>Trust and loan companies</u> (Federal and all provinces, excluding British Colombia): | Trust and loan companies | |
| | (CPC 81339*) | Federal or provincial incorporation is required. | (Alberta): At least three quarters of the directors must be ordinarily resident in | |
| e) | Guarantees and | | Canada. | |
| | commitments (CPC 81199*) | (Ontario, Québec, <i>and</i> Manitoba): The direct or indirect acquisition of Canadian-controlled companies by non-residents is restricted to 10 per cent individually and 25 per cent collectively. | (New Brunswick): At least two of the directors must be resident in New Brunswick. | |
| | | (Saskatchewan): Individual and collective foreign ownership of Canadian-controlled and provincially incorporated companies | (Nova Scotia): A majority of directors must be resident in Canada and at least two resident in Nova Scotia. | |
| | | can be no more than 10 per cent of shares. (British Columbia): Incorporations, share acquisition or application for business | (Manitoba, and Ontario): Foreign persons may not exercise the voting rights attached to shares if they are not registered as shareholders in respect of the shares. | |
| | | authorization, where any person controls or will control 10 per cent or more of the | (Manitoba): Majority of directors must be resident in Canada. | |

| Modes of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---------------------------------|---|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | votes of the company, are subject to ministerial approval. (Ontario, New Brunswick and Nova Scotia): Incorporation or registration will be refused unless authorities are satisfied that there exists a public benefit and | (Québec): Three quarters of the directors must be Canadian citizens and a majority must reside in Québec. | |
| | advantage for an additional corporation. (Ontario): Consent to change in control or transfers of 10 per cent or more of voting shares may be refused if it would be in the public interest to do so. | | |
| | Credit unions, caisses populaires and associations or groups thereof (All provinces): Must incorporate in the jurisdictions in which they operate. | Credit unions and caisses populaires (Ontario): Directors of credit unions must be Canadian citizens or permanent resident. (British Columbia): Directors and subscribers of credit unions must be residents of the province. | |

| Modes of supply: 1) | Cross-Border supply | 2) | Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|----------------------|---------------------|---------------|---------------------------|-----------|-----------------------------------|---------|-----------------------------|
| Sector or sub-sector | Limitation | s on ma | arket access | Limitati | ons on national treatment | | Additional commitments |
| | Mortgage b | <u>rokers</u> | (Ontario): Must | (All prov | rinces except British Columb | oia, | |
| | * | | he laws of Canada, | Ontario, | and Québec): Credit unions | s and | |
| | | | er province. | caisses p | opulaires are exempt from the | he | |
| | Ownership | of a cor | poration by foreign | corporate | e capital tax. | | |
| | | | xceed 10 per cent | | | | |
| | | | per cent collectively of | ` / |): Directors of credit unions | | |
| | the total nu | mber of | equity shares. | | lian citizens or permanent re | | |
| | | | | | la and three quarters must at | | |
| | | | ist incorporate under the | times be | ordinarily resident in the pro | ovince. | |
| | laws of Car | nada or I | Nova Scotia. | 0.5 | N. G. C. | | |
| | | | | , | oa, Nova Scotia, <i>and</i> | | |
| | | | Iust maintain a business | | newan): Directors of credit u | ınıons | |
| | office in th | e provin | ce. | must be | Canadian citizens. | | |
| | | | | (Ouábaa) |): Founding members of cai | 6666 | |
| | | | | | es must have a residence, pla | | |
| | | | | | or employment in the territor | | |
| | | | | | ed in the caisse's statutes. | лу | |
| | | | | mentione | ed in the earliest is statutes. | | |
| | | | | Commur | nity bonds corporations (Ma | nitoba | |
| | | | | | inswick, <i>and</i> Saskatchewan) | | |
| | | | | | s of Community Bonds corp | | |
| | | | | | resident of the province. | | |
| | | | | | r | | |

| Modes of supply: 1) Cross-Bord | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | | <u> </u> | <u> </u> |
| | (Nova Scotia): Must be resident in the province. | | |

| Modes of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| f) Trading for own account or for account of customers whether on an exchange, in an over-the-counter market or otherwise, the following: - money market instruments (cheques, bills, certificate of deposits, etc.) (CPC 81339*); - foreign exchange (CPC 81333*); | 1) None, other than: Advisory and auxiliary financial services (Alberta, British Columbia, Nova Scotia, Ontario, Québec, and Saskatchewan): Services must be supplied through a commercial presence in the jurisdiction in which the adviser is providing advice. Asset management (Alberta, British Columbia, Nova Scotia, Ontario, Québec, and Saskatchewan): Services must be supplied through a commercial presence in the jurisdiction in which the service is | 1) None. | |
| - derivative products including but not limited to, futures and options (CPC 81339*) | provided. (Québec): The management of pension funds of public and para-public institutions in Québec is provided by public monopoly. Custodial services (All provinces): Mutual funds which offer securities in Canada must use a resident custodian. A non-resident sub-custodian may be used if it has shareholders equity of at least \$100 million. | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| - exchange rate and interest rate instruments, including products such as swaps, forward rate agreements, etc. (CPC 81339*) - transferable securities (CPC 81321*) | 2) None, other than: Trading in securities and commodity futures - persons (All provinces): There is a requirement to register in order to trade through dealers and brokers that are neither resident nor registered in the province in which the trade is effected. | 2) None. | |
| - other negotiable instruments and financial assets, including bullion (CPC 81339*) | 3) None, other than: Securities dealers and brokers (British Columbia, Ontario, Saskatchewan, Yukon): Must be incorporated, formed or continued under federal, provincial or territorial laws. (Québec): Only brokerage firms incorporated under federal, provincial or territorial laws may be members of the Montreal Exchange. | Trading in securities and commodity futures and advisory and auxiliary financial services - dealers, brokers, and advisers (Alberta, Ontario, Newfoundland and Labrador, Nova Scotia, Manitoba, and Saskatchewan): A director or officer of an applicant firm must have been a resident of Canada for a period of at least one year prior to the application. Advisory and auxiliary financial services and Asset Management (Nova Scotia, and Québec): The establishment must be managed by a resident of the province. | |

| Modes | of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------|--|---|---|-----------------------------|
| Sector | or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| g) | Participation in issues of all kinds of securities, including underwriting and placement as agent (whether publicly or privately) and provision of service related to such issues (CPC 8132) | Custodial services (All provinces): Mutual funds which offer securities in Canada must use a resident custodian. A non-resident sub-custodian may be used if it has shareholders equity of at least \$100 million. | (Québec): The responsibility for opening up accounts is to be managed by a Québec resident. | |
| h) | Money broking (CPC 81339*) | | | |
| i) | Asset management, such as cash or portfolio management, all forms of collective investment management, custodial, depository and trust services (CPC 8119*, 81323*). | Advisory and auxiliary financial services (British Colombia): Must be incorporated, formed or continued under federal, provincial or territorial laws. Asset management (Québec): The management of pension funds of public and para-public institutions in Québec is provided by a public monopoly. | | |
| j) | Settlement and clearing services for financial assets, incl. securities, derivative products, and | 4) See paragraph 4 of the headnote on Financial services. , and: | 4) See paragraph 4 of the headnote on Financial services, and: | |

| Modes | of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------|--|---|---|-----------------------------|
| Sector | or sub-sector | Limitations on market access | Limitations on nati onal treatment | Additional commitments |
| k) | other negotiable instruments (CPC 81339*, 81319) Advisory, intermediation and other auxiliary | (Québec): Only Canadian residents may be individual members of the Montreal exchange. | Trading in securities and commodity futures and advisory and auxiliary financial services - dealers, brokers and advisers (All provinces except British Columbia, New Brunswick, Ontario , and Québec): An individual applicant for registration is | |
| | financial services on all the activities listed in Article 5(a)(v) through (xv) of the Annex on Financial Services, incl. credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy (CPC 8131*, 8133*) | | required to have been a resident of Canada for a period of at least one year prior to the application and a resident of the province in which he/she wishes to operate at the date of application. (Québec): An individual acting as a representative of a dealer or adviser, subject to certain exemptions, must be a resident of the province. | |
| 1) | Provision and transfer of financial information, and financial data processing and related software by providers of other financial services (CPC 8131*, 842*, 843*, 844*) | | | |

| Modes of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| 9. TOURISM AND TRAVEL RELATED SERVICES | | | |
| A. <u>Hotels and restaurants</u> (including catering) | 1) None. | 1) None. | |
| Hotel and other lodging services (CPC 641) | 2) None.3) None, other than: | None.None, other than: | |
| Food and beverage serving services (CPC 642/3) | Sale of liquor on premises (Nova Scotia): New licences require a majority approval in a public vote. A liquor license for a hotel or restaurant serving food requires about three weeks. A license for a bar or night club (primarily serving alcoholic beverages) requires up to three months and must be preceded by a public hearing. | Purchase of recreational property (Ontario): Non-residents are required to pay a 20 per cent land transfer tax. Sale of alcoholic beverages. (Ontario): The majority of the board of directors must be Canadian citizens or landed immigrants and ordinarily resident in Ontario. (Alberta): At least one director must be a permanent resident. | |

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|----------------------|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | Sale of liquor in a tavern, restaurant or bar | (Newfoundland and Labrador, Nova Scotia | |
| | (Québec): For juridical persons not listed | and Alberta): Agents or managers must be | |
| | on a Canadian stock exchange, all | Canadian citizens, resident in the province. | |
| | shareholders owning 10 per cent or more | | |
| | of voting shares must be Canadian citizens | (Nova Scotia): Agents or managers must | |
| | or permanent residents. | be Canadian citizens or permanent | |
| | | residents. | |
| | (Saskatchewan): The majority of shareholders must be Canadian and manager must be a Canadian citizen or permanent resident. | | |
| | <u>Sale of liquor</u> (Québec): Is limited to federally incorporated companies. | | |
| | 4) Unbound except as indicated in the horizontal section, and: | 4) Unbound except as indicated in the horizontal section. | |
| | Sale of liquor in a restaurant and tavern (Québec): Requirement for residency and citizenship. | | |

| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
|---|--|---|------------------------|
| | Sale of alcoholic beverages (Alberta, Saskatchewan and Ontario): Requirement for permanent residency. (Manitoba): Requirement for citizenship and residency. (Nova Scotia): Licenses for the sale of alcoholic beverages will be granted only to Canadian citizens or permanent residents. | | |
| B. Travel agencies and tour operators services Travel agency and tour operator services (CPC 7471) | 1) None, other than: Travel agencies and travel wholesalers (Ontario): Services must be supplied through a commercial presence. Travel agencies (Québec): Services must be supplied through a commercial presence. 2) None. None. | 1) None, other than: Travel agents (Québec): Residency requirement. Travel counsellors (Québec): Residency requirement. Travel agents and wholesalers (Ontario): Residency requirement. 2) None. 3) None, other than: Travel agencies (British Columbia): At least one of the partners in a partnership or one of the directors of a corporation must be ordinarily resident in the province. | |

| Modes of supply: 1) Cross-Boro | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|--|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 4) Unbound except as indicated in the horizontal section. <i>and:</i> | 4) Unbound except as indicated in the horizontal section, and: | |
| | | Travel agents (Québec - Natural persons): Residency requirement. | |
| | | Travel counsellors (Québec): Residency requirement. | |
| | | Travel agents and wholesalers (Ontario - Natural persons): Residency requirement. | |
| 11. TRANSPORT SERVICES | | | |
| | - Approval is required from the National Transportation Agency prior to the acquisition of any federally regulated transportation undertaking with assets or annual gross sales in Canada in excess of \$10 million. For these purposes, a transportation undertaking means any business principally engaged in any transportation activity under federal jurisdiction within Canada, excluding (a) those operated by a person whose | | |
| | principal place of residence is outside Canada, and | | |

| Modes of supply: 1) Cross-Bor | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|-------------------------------|---|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | (b) those engaged in the transport of goods and/or passengers solely between Canada and another country. | | |
| | - The acquisition of control of a Canadian business with respect to any transportation service by a non-Canadian is subject to approval*, for: | | |
| | 1) all direct acquisitions of Canadian businesses with assets of C\$5 million or more; | | |
| | 2) all indirect acquisitions of Canadian businesses with assets of C\$50 million or more; or | | |
| | 3) indirect acquisitions of Canadian businesses with assets between C\$5 million and \$50 million that represent more than 50 per cent of the value of the total international transaction. | | |

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^{*} Same criteria as indicated in Part A I, page 3.

| Modes of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|--|-----------------------------------|--|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| MARITIME TRANSPORT SERVICES* | | | |
| International Transport (Freight and passengers) CPC 7211 and 7212, | 1) Unbound. None, other than: Members of a Shipping Conference that | 1) Unbound. None. | Where not otherwise made available to international maritime transport suppliers |
| excluding cabotage | has the purpose or effect of | | pursuant to Article |

* CLARIFICATION OF OFFER ON MARITIME TRANSPORT

For greater certainty and subject to the relevant limitations in Canada's Schedule of Specific Commitments:

- 1. Nothing in Canada's Schedule of Specific Commitments for Maritime Transport Services shall be interpreted to apply to fishing and fishing-related sectors.
- 2. Specific commitments in any sector or subsector, through any mode of delivery, shall not be construed to override the limitations established in the maritime transport services sector.
- 3. International maritime transport services suppliers of other Members shall have the ability to undertake locally, in Canada, activities that are necessary for the supply to their customers of a partially or fully integrated transport service, within which maritime transport constitutes a substantial element. These activities are:
 - (a) marketing and sales of maritime transport and related services through direct contact with customers, from quotation to invoicing, these services being those operated or offered by the service supplier itself or by service suppliers with which the service seller has established standing business arrangements;
 - (b) making arrangements, on their own account or on behalf of their customers (and the resale to their customers) for any transport and related services, including anchorage, berth and berthing services, onward transport services by any mode, particularly inland waterways, road and rail, necessary for the supply of the integrated service;
 - (c) the preparation of documentation including transport documents, customs documents, or other documents related to the origin and character of goods transported;
 - (d) the provision of business information by any means, including computerized information systems and electronic data interchange (subject to any provision or limitation in this Agreement that may restrict or allow a Member to restrict the provision of business information);
 - (e) the setting up of any business arrangements (including participation in the stock of a company) and the appointment of personnel recruited locally (or, in the case of foreign personnel, subject to the horizontal commitment on movement of personnel) with any locally established shipping agency;
 - (f) acting on behalf of the companies, organising any aspect of the call of the ship or taking control over cargoes when required;
 - (g) the provision of port captain services.

| Modes of supply: 1) Cross-Bo | rder supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|------------------------------|---|-----------------------------------|---|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | regulating rates and conditions, for the transportation of goods by water, must maintain jointly an office or agency in the region of Canada where they operate. | | XXVIII(c)(ii), no measures shall be applied which deny reasonable and non-discriminatory access to the following services: |
| | Ship Registration: Companies that are not incorporated in Canada may register a ship in Canada (if the ship is not already registered in another country) if one of the following is acting with respect to all matters relating to the ship, namely, (i) a subsidiary of the corporation that is incorporated under the laws of Canada or a province, (ii) an employee or director in Canada of any branch office of the corporation that is carrying on business in Canada, or (iii) a ship management company incorporated under the laws of Canada or a province. (Nunavut): The Government of | | Pilotage; Towing and tug assistance; Provisioning, fuelling and watering; Garbage collecting and ballast waste disposal; Navigation aids; Shore-based operational services essential to ship operations, including communications, water and electrical supplies; Emergency repair facilities; Anchorage, berth and berthing services; |

| Modes of supply: 1) Cro | oss-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|-------------------------|---|-----------------------------------|-----------------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | Nunavut may, in connection with | | 9. Lightering and water taxi |
| | international maritime transport | | services; |
| | services, take any measure that provides | | 10. Ship agencies; |
| | for or results in favourable treatment of | | 11. Custom brokers; |
| | | | 12. Stevedoring and terminal |
| | (a) Inuit entities or individuals, | | services; |
| | | | 13. Surveying and classification |
| | (b) Nunavut businesses or residents, or | | services; |
| | | | 14. Transport services for the |
| | (c) local businesses or residents, | | purposes of onward forwarding of |
| | 4h 4 h - d-Ed h4h - | | cargoes, including the rental, |
| | as these terms may be defined by the Government of Nunavut. | | leasing, hiring or chartering of |
| | Government of Nunavut. | | trucks, railway carriages, ships, |
| | (Quebec): Tax deductions allowed for | | barges or related equipment. |
| | sailors residing in Quebec and working | | |
| | in international shipping may lead to | | |
| | differential treatment for ship | | |
| | management companies residing in | | |
| | Canada or affiliated with Canadian | | |
| | residents. | | |
| | | | |
| | 2) Unbound. None, other than: | 2) Unbound. None. | |
| | | | |
| | (Quebec): Tax deductions allowed for | | |
| | sailors residing in Quebec and | | |
| | | | |

| Modes of supply: 1) | Cross-Border supply | 2) | Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|----------------------|---|--|--|--------|-----------------------------|----|-----------------------------|
| Sector or sub-sector | | ns on mar | | Limita | tions on national treatment | | Additional commitments |
| | lead to di managen Canada o | working in international shipping may lead to differential treatment for ship management companies residing in Canada or affiliated with Canadian residents. | | | | | |
| | 3) Unbo | und. None | , other than: | 3) | Unbound. None. | | |
| | Act: To sowner of | egister a s that ship o | Canada Shipping thip in Canada, the or the person who ssion of that ship | | | | |
| | resident subsection | vithin the | zen or a permanent meaning of ne Immigration and Act; | | | | |
| | | | ncorporated under or a province; or | | | | |
| | in another incorporation country of following | r country, ited under ther than is acting v | already registered a corporation the laws of a Canada if one of the with respect to all the ship; namely: | | | | |

| Modes of supply: 1) Cross-Bo | rder supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|------------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | (i) a subsidiary of the corporation that is incorporated under the laws of Canada or a province; | | |
| | (ii) an employee or director in Canada of any branch office of the corporation that is carrying on business in Canada; or | | |
| | (iii) a ship management company incorporated under the laws of Canada or a province. | | |
| | II. A ship registered in a foreign country which has been bareboat chartered may be listed in Canada for the duration of the charter while the ship's registration is suspended in its country of registry, if the charterer is: | | |
| | (a) a Canadian citizen or permanent resident as defined in subsection 2(1) of the Immigration and Refugee Protection Act; or | | |
| | (b) a corporation incorporated under the laws of Canada or a province. | | |

| Modes of supply: 1) | Cross-Border supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|----------------------|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | (Nunavut): The Government of | | |
| | Nunavut may, in connection with | | |
| | international maritime transport | | |
| | services, take any measure that provides | | |
| | for or results in favourable treatment of | | |
| | (a) Inuit entities or individuals, | | |
| | (b) Nunavut businesses or residents, or | | |
| | (c) local businesses or residents, | | |
| | as these terms may be defined by the | | |
| | Government of Nunavut. | | |
| | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| MARITIME AUXILIARY SERVICES | | | |
| Maritime Cargo Handling Services (as defined) | 1) Unbound. | 1) Unbound. | |
| | 2) Unbound. None. | 2) Unbound. None. | |
| | 3) Unbound. None, other than: | 3) Unbound. None. | |
| | (Nunavut): The Government of Nunavut may, in connection with maritime cargo handling services, take any measure that provides for or results in favourable treatment of | | |
| | (a) Inuit entities or individuals, | | |
| | (b) Nunavut businesses or residents, or | | |
| | (c) local businesses or residents, as these terms may be defined by the Government of Nunavut. | | |
| | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |

| Modes of supply: 1) Cross-Boro | der supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|---------------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Storage and Warehousing Services CPC 742 (as amended) | 1) Unbound.** | 1) Unbound*. | |
| | 2) None. | 2) None. | |
| | 3) None. | 3) None. | |
| | 4) Unbound except as indicated in | 4) Unbound except as indicated in the | |
| | the horizontal section. | horizontal section. | |
| Customs Clearance Services (as defined) | 1) None, other than: | 1) None. | |
| | <u>Licensed Customs Brokers</u> (Federal) | | |
| | (Juridical persons): Requirement for a commercial presence. | | |
| | (Natural persons): Requirement for a | | |
| | permanent residency. | | |
| | <u>Licensed Customs Brokers</u> (Federal) (Juridical persons): requirement for a | | |
| | commercial presence. | | |
| | (Natural persons): requirement for a | | |
| | permanent residency. | | |
| | | | |

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^{*}A commitment on this mode of deliver is not feasible.

| Modes of supply: 1) Cross-Bord | ler supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 2) None, other than: <u>Licensed Customs Brokers</u> (Federal) (Juridical persons): Requirement for a commercial presence. (Natural persons): Requirement for a | 2) None. | |
| | permanent residence. 3) None, other than: Licensed Customs Brokers (Federal) (Juridical persons): Commercial presence must be by means of incorporation or a partnership: | 3) None. | |
| | (a) A corporation must be incorporated in Canada and the majority of its directors must be permanent residents.(b) A partnership must be composed of persons who are permanent residents. | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|--|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | 4) Unbound except as indicated in the horizontal section, and: | 4) Unbound except as indicated in the horizontal section. | |
| | Licensed Customs Brokers (Federal) (Natural persons): Requirement for permanent residency. | | |
| Container Station and Depot Services (as defined) | 1) Unbound.* | 1) Unbound.* | |
| (us defined) | 2) None. | 2) None. | |
| | 3) None. | 3) None. | |
| | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |
| Maritime Agency Services (as defined) | 1) Unbound. None. | 1) Unbound. None. | |
| (Common) | 2) Unbound. None. | 2) Unbound. None. | |
| | 3) Unbound. None. | 3) Unbound. None. | |
| | 4) Unbound. Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |

^{*}A commitment on this mode of delivery is not feasible.

| Modes | of supply: 1) Cross-Borde | er supply 2) | Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|------------|---|-----------------------------|------------------------|-----------------------------|-------------------------------|------------------------|-----------------------------|
| Sector | ctor or sub-sector Limitations on market access | | Limita | tions on national treatment | | Additional commitments | |
| Maritin | ne Freight Forwarding | 1) None. | | 1) | None. | | |
| Service | s (as defined) | | | | | | |
| | | 2) None. | | 2) | None. | | |
| | | 2) None | | 2) | None | | |
| | | 3) None. | | 3) | None. | | |
| | | 4) Unbound | except as | 4) | Unbound except as | | |
| | | indicated in the hor | - | indicat | ed in the horizontal section. | | |
| | | | | | | | |
| C*. | Air Transport Services | | | | | | |
| <i>d</i>) | Maintenance and repair | 1) None. | | | | | |
| | of aircraft and aircraft | , | | | | | |
| | engines | 2) None, oth | er than: | | | | |
| | (CPC 8868*) | | | | | | |
| | ~ | | epair of aircraft and | | | | |
| | Computer reservations | <u>aircraft engines</u> – u | nbound. | | | | |
| | systems | 3) None. | | | | | |
| | | <i>J</i> None. | | | | | |
| | | 4) Unbound | except as indicated in | | | | |
| | | the horizontal secti | on. | | | | |
| | | | | | | | |

| Modes of supply: 1) Cross-Bord | ler supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|---|---|--|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| E. Rail Transport Services a), b) Railway passenger and freight transport (CPC 7111, 7112) | None, other than: <u>Cabotage.</u> | 1) None. | |
| | 2) None. | 2) None. | |
| | 3) None. | 3) None, other than: | |
| | | Railways (Newfoundland): Majority of Board of Directors must be resident in Newfoundland. | |
| | | (Manitoba): At least one director of a provincial railroad must be a resident of the province. | |
| | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |
| d) Maintenance and repair of rail transport equipment | 1) None. | 1) None. | |
| (CPC 8868*) | 2) None. | 2) None. | |
| | 3) None. | 3) None. | |
| | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |

| Mode | es of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) Presence of natural persons |
|-------|---|---|--|
| Secto | ector or sub-sector Limitations on market access | | Limitations on national treatment Additional commitments |
| F*. | Road Transport Services Passenger transportation | 1) None, other than: | 1) None. |
| | Interurban scheduled bus passenger transportation (CPC 71213) | Cabotage. Interurban bus transport and non-scheduled services (British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Québec, Nova Scotia, Newfoundland and Labrador, Nunavut, and Northwest Territories): Public convenience and needs test (Criteria related to approval include: examination of the adequacy of current levels of service; market conditions establishing the requirement for expanded service; the effect of new entrants on public convenience, including the continuity and quality of service, and the fitness, willingness and ability of the applicant to provide proper service.) 2) None. 3) None, other than: | |

| Modes of supply: 1) Cross-Bord | ler supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--------------------------------|--|-----------------------------------|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| Taxis | <u>Taxis and rental services with drivers</u> : | | |
| (CPC 71221) | Operating licenses and permission are | | |
| | under the purview of local/provincial authorities (Criteria related to approval | | |
| Rental services of cars with | include: examination of the adequacy of | | |
| drivers | current levels of service; market conditions | | |
| (CPC 71222) | establishing the requirement for expanded | | |
| | service; the effect of new entrants on | | |
| | public convenience, including the | | |
| | continuity and quality of service, and the fitness, willingness and ability of the | | |
| | applicant to provide proper service.) | | |
| | applicant to provide proper service. | | |
| | Interurban bus transport and scheduled | | |
| | services: (British Columbia, Alberta, | | |
| | Prince Edward Island, Saskatchewan, | | |
| | Manitoba, Ontario, Québec, Nova Scotia, Newfoundland <i>and Labrador</i> , <i>Nunavut</i> , | | |
| Non-scheduled motor buses, | and Northwest Territories): Public | | |
| chartered buses and tour and | convenience and needs test (Criteria | | |
| sightseeing buses | related to approval include: examination | | |
| (CPC 71223) | of the adequacy of current levels of | | |
| | service; market conditions establishing the | | |
| | requirement for expanded service; the | | |
| | effect of new entrants on public | | |
| | convenience, including the continuity | | |

| Modes of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|---------------------------|-----------------------------|
| Sector or sub-sector | Sector or sub-sector Limitations on market access | | Additional commitments |
| | and quality of service, and the fitness, willingness and ability of the applicant to provide proper service.) | | |
| | 4) Unbound except as indicated in the horizontal section. | | |
| b*) Freight transportation | 1) None, other than: | 1) None. | |
| Highway freight transportation (CPC 71231, 71232, 71233, 71234) | Highway freight transportation (Québec): Requirement for commercial presence in region where permit applies. | | |
| 71233, 71234) | <u>Cabotage.</u> | | |
| | 2) None. | 2) None. | |
| | 3) None, other than: | 3) None. | |

| Modes of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|---|-----------------------------|
| Sector or sub-sector | Limitations on market access | Limitations on national treatment | Additional commitments |
| | Highway freight transportation: (British Columbia, Saskatchewan, Manitoba, Ontario, Québec, Prince Edward Island, Nova Scotia and Newfoundland and Labrador): Public convenience and needs test (Criteria related to approval include: examination of the adequacy of current levels of service; market conditions establishing the requirement for expanded service; the effect of new entrants on public convenience, including the continuity and quality of service, and the fitness, willingness and ability of the applicant to provide proper service.) 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |
| c*) Rental of commercial vehicle with operator Rental services of | 1) None, other than: <u>Cabotage.</u> | 1) None. | |
| commercial road vehicles with operators | 2) None. | 2) None. | |
| (CPC 7124) | 3) None. | 3) None. | |
| | 4) Unbound except as indicated in the horizontal section. | 4) Unbound except as indicated in the horizontal section. | |

| Modes of supply: 1) Cross-Borde | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|--|---|---------------------------------------|-----------------------------|
| Sector or sub-sector | Sector or sub-sector Limitations on market access | | Additional commitments |
| d) Maintenance of road transport equipment | 1) None. | 1) None. | |
| | 2) None. | 2) None. | |
| Maintenance and repair | | | |
| services of motor vehicles (CPC 6112) | 3) None. | 3) None. | |
| | 4) Unbound except as indicated in | 4) Unbound except as indicated in the | |
| Maintenance and repair services of motorcycles and snowmobiles (CPC 6122) | the horizontal section. | horizontal section. | |
| Repair services n.e.c. of motor vehicles, trailers, semi- trailers on a fee or contract basis (CPC 8867) | | | |

| Mode | s of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) | Commercial presence | 4) | Presence of natural persons |
|-------|--|---|--------|-----------------------------|----|-----------------------------|
| Secto | r or sub-sector | Limitations on market access | Limita | tions on national treatment | | Additional commitments |
| H*. | Services auxiliary to all | 1) None, other than: | 1) | None. | | |
| | modes of transport other | | | | | |
| | than Maritime Transport | <u>Licensed Customs Brokers</u> (Federal) | | | | |
| | <u>Services</u> | (Juridical persons): Services must be | | | | |
| | | supplied through a commercial presence. | | | | |
| a) | Container handling services | (Natural persons): Requirement for | | | | |
| | (CPC 7411) | permanent residency. | | | | |
| | | | | | | |
| | Other cargo handling services (CPC 7419) | 2) None, other than: | 2) | None. | | |
| | | <u>Licensed Customs Brokers</u> (Federal) | | | | |
| b) | Storage and warehouse | (Juridical persons): Services must be | | | | |
| | services | supplied through a commercial presence. | | | | |
| | (CPC 742) | (Natural persons): Requirement for | | | | |
| | | permanent residency. | | | | |
| c) | Freight transport agency | | | | | |
| | services | | | | | |
| | (CPC 748) | | | | | |
| | | | | | | |

| Mod | es of supply: 1) Cross-Bord | er supply 2) Consumption abroad | 3) Commercial presence 4) | Presence of natural persons |
|------|---|--|---|-----------------------------|
| Sect | Sector or sub-sector Limitations on market access | | Limitations on national treatment | Additional commitments |
| d) | Other supporting and auxiliary transport services, including freight forwarding (CPC 749) | Juridical persons): Commercial presence must be by means of incorporation or a partnership: a) A corporation must be incorporated in Canada and the majority of its directors must be Canadian citizens or permanent residents. b) A partnership must be composed of persons who are Canadian citizens or permanent residents. 4) Unbound except as indicated in the horizontal section, and: Licensed Customs Brokers (Federal) (Natural persons): Requirement for permanent residency. | 4) Unbound except as indicated in the horizontal section. Output Description: | |

REFERENCE PAPER

Scope

The following are definitions and principles on the regulatory framework for the basic telecommunications services.

Definitions

<u>Users</u> mean service consumers and service suppliers.

Essential facilities mean facilities of a public telecommunications transport network or service that:

- (a) are exclusively or predominantly provided by a single or limited number of suppliers; and
- (b) cannot feasibly be economically or technically substituted in order to provide a service.

<u>A major supplier</u> is a supplier, which has the ability to materially affect the terms of participation (having regard to price and supply) in the relevant market for basic telecommunications services as a result of:

- (a) control over essential facilities; or
- (b) use of its position in the market.

1. <u>Competitive safeguards</u>

1.1 <u>Prevention of anti-competitive practices in telecommunications</u>

Appropriate measures shall be maintained for the purpose of preventing suppliers who, alone or together, are a major supplier from engaging in or continuing anti-competitive practices.

1.2 <u>Safeguards</u>

The anti-competitive practices referred to above shall include in particular:

- (a) engaging in anti-competitive cross-subsidization;
- (b) using information obtained from competitors with anti-competitive results; and
- (c) not making available to other services suppliers on a timely basis technical information about essential facilities and commercially relevant information which are necessary for them to provide services.

2. <u>Interconnection</u>

2.1 This section applies to linking with suppliers providing public telecommunications transport networks or services in order to allow the users of one supplier to communicate with users of another supplier and to access services provided by another supplier, where specific commitments are undertaken.

2.2 Interconnection to be ensured

Interconnection with a major supplier will be ensured at any technically feasible point in the network. Such interconnection is provided:

- (a) under non-discriminatory terms, conditions (including technical standards and specifications) and rates and of a quality no less favourable than that provided for its own like services or for like services of non-affiliated service suppliers or for its subsidiaries or other affiliates:
- (b) in a timely fashion, on terms, conditions (including technical standards and specifications) and cost-oriented rates that are transparent, reasonable, having regard to economic feasibility, and sufficiently unbundled so that the supplier need not pay for network components or facilities that it does not require for the service to be provided; and
- (c) upon request, at points in addition to the network termination points offered to the majority of users, subject to charges that reflect the cost of construction of necessary additional facilities.

2.3 Public availability of the procedures for interconnection negotiations

The procedures applicable for interconnection to a major supplier will be made publicly available.

2.4 Transparency of interconnection arrangements

It is ensured that a major supplier will make publicly available either its interconnection agreements or a reference interconnection offer.

2.5 <u>Interconnection: dispute settlement</u>

A service supplier requesting interconnection with a major supplier will have recourse, either:

- (a) at any time or
- (b) after a reasonable period of time which has been made publicly known

to an independent domestic body, which may be a regulatory body as referred to in paragraph 5 below, to resolve disputes regarding appropriate terms, conditions and rates for interconnection within a reasonable period of time, to the extent that these have not been established previously.

3. <u>Universal service</u>

Any Member has the right to define the kind of universal service obligation it wishes to maintain. Such obligations will not be regarded as anti-competitive *per se*, provided they are administered in a transparent, non-discriminatory and competitively neutral manner and are not more burdensome than necessary for the kind of universal service defined by the Member.

4. <u>Public availability of licensing criteria</u>

Where a license is required, the following will be made publicly available:

- (a) all the licensing criteria and the period of time normally required to reach a decision concerning an application for a license; and
- (b) the terms and conditions of individual licenses.

The reasons for the denial of a license will be made known to the applicant upon request.

5. <u>Independent regulators</u>

The regulatory body is separate from, and not accountable to, any supplier of basic telecommunications services. The decisions of and the procedures used by regulators shall be impartial with respect to all market participants.

6. Allocation and use of scarce resources

Any procedures for the allocation and use of scarce resources, including frequencies, numbers and rights of way, will be carried out in an objective, timely, transparent and non-discriminatory manner. The current state of allocated frequency bands will be made publicly available, but detailed identification of frequencies allocated for specific government uses is not required.

DEFINITIONS RELATED TO SECTION 11, TRANSPORT SERVICES

For the purposes of this offer:

- 1. "Cabotage" services as defined by the <u>Coasting Trade Act</u> include:
 - (a) the transportation of goods or passengers by ship or by ship and any other mode of transport between points in the territory of Canada and its Exclusive Economic Zone;
 - (b) with respect to waters above the continental shelf, the transportation of goods or passengers in relation to the exploration, exploitation, or transportation of the mineral or non-living natural resources of the continental shelf; and
 - (c) the engaging by ship in any maritime activity of a commercial nature in the territory of Canada and in its Exclusive Economic Zone and, with respect to waters above the continental shelf, in such other maritime activities of a commercial nature in relation to the exploration, exp loitation, or transportation of the mineral or non-living natural resources of the continental shelf.

For non-maritime transport services, "cabotage" means that only Canadian-incorporated companies employing permanent residents as drivers, using Canadian registered and either Canadian-built or duty paid trucks, trailers or buses, may provide truck or bus services between points in the territory of Canada.

2. "Container station and depot services" means activities in storing containers, whether in port areas or inland, with a view to their stuffing/stripping, repairing, and making them available for shipments.

- 3. "Custom clearance services" means activities in carrying out, on behalf of another party, customs formalities concerning import, export or through transport of cargoes, irrespective of whether this service is the main or secondary activity of the service provider.
- 4. "Maritime agency services" means activities in representing, within a given geographic area, the business interests of one or more shipping lines or shipping companies, for the following purposes:
 - marketing and sales of maritime transport and related services, from quotation to invoicing, and issuance of bills of lading on behalf of the companies; acquisition and resale of the necessary related services, preparation of documentation, and provision of business information;
 - acting on behalf of the companies in organising the call of the ship or taking control of cargoes.
- 5. "Maritime cargo handling services" means the work performed by stevedore companies or public terminal operators, but <u>not including</u> the work performed by dock labour, when this workforce is organised independently of the stevedoring or public terminal operator companies. The work activities covered include the performance, organization and supervision of:
 - the loading/discharging of cargo to/from a ship;
 - the lashing/unlashing of cargo;
 - the reception/delivery and safekeeping of cargoes before shipment or after discharge.
- 6. "Maritime freight forwarding services" means the activity of organising and monitoring shipments on behalf of shippers, through providing such services as the arranging of transport and related services, consolidation and packing of cargo, preparation of documentation and provision of business information.
- 7. "Ship" means a boat, vessel or craft designed, used or capable of being used solely or partly for navigation in, on, through, or immediately above water, without regard to method or lack of propulsion, and includes such a ship that is under construction.

CANADA - LIST OF ARTICLE II MFN EXEMPTIONS

| Sector or sub-sector | Description of measure indicating its inconsistency with Article II | Countries to which the measure applies | Intended duration | Conditions creating the need for the exemption |
|---|--|--|-------------------|---|
| Film, Video and Television Programming Co-production | Differential treatment is accorded to works co-produced with persons of countries with which Canada may have co-production agreements or arrangements, as well as to natural persons engaged in such co-production. | All countries. | Indeterminate. | For reasons of cultural policy, including to improve the availability of Canadian audiovisual productions in Canada, to promote greater diversity among foreign audiovisual works on the Canadian market, as well as to promote the international exchange of audiovisual works. |
| Film, Video and Television Programming Co-production and Distribution | Differential treatment is accorded to works co-produced with persons of countries with which Québec may have co-production arrangements, and to natural persons engaged in such co-productions, as well as to natural and juridical persons engaged in film and video distribution pursuant to bilateral arrangements for the distribution of film, video and television programming in its territory. | All countries. | Indeterminate. | For reasons of cultural policy, including to improve the availability of Québecois audiovisual productions in Québec, to promote greater diversity among foreign audiovisual works on the Québec market, and to promote the international exchange of audiovisual works, as well as to ensure that Québec distributors have improved access to films originating from all parts of the world, while allowing partners in film distribution arrangements to continue to distribute in Québec films for which they are recognized as the producers or the holders of the world distribution rights. |

| Sector or sub-sector | Description of measure indicating its inconsistency with Article II | Countries to which the measure applies | Intended duration | Conditions creating the need for the exemption |
|---|---|---|-------------------|--|
| Fishing-Related Services | Licenses for access to Canadian waters for specific purposes, such as purchase of fuel and supplies, ship repair, crew exchanges and transhipment of fish catches, are granted only to fishing ships from a country with which Canada has favourable fishery relations, based primarily on adherence by that country to Canadian and international conservation practices and policies. | All countries. | Indeterminate. | Conservation of fisheries. |
| Insurance Intermediation: Agency Services | Preferential access to the Ontario insurance services market is provided to non-resident individual US insurance agents. | All states in the United States. | Indeterminate. | Reciprocity. |
| Financial Services, including lending of all types and trading for own account of certain securities by loan and investment companies | Preferential treatment in Québec for allocation of licenses is provided by the Province of Québec to loan and investment companies incorporated under the laws of the Parliament of the United Kingdom and Ireland for purposes of obtaining a license to carry on business. | Great Britain and Northern Ireland, Republic of Ireland. | Indeterminate. | Maintenance of existing historical preference. |

| Sector or sub-sector | Description of measure indicating its inconsistency with Article II | Countries to which the measure applies | Intended duration | Conditions creating the need for the exemption |
|----------------------------|---|--|-------------------|---|
| Maritime Transport | The prohibitions under the Coasting Trade Act do not apply to any ship that is owned by the U.S. Government when used solely for the purpose of transporting goods owned by the U.S. Government from the territory of Canada to supply Distant Early Warning sites. | United States. | Indeterminate. | Maintenance of existing bilateral defence arrangement. |
| Maritime Transport Salvage | United States ships and wrecking appliances may salve any property wrecked, and may render aid and assistance including all necessary towing incidental thereto to any ships wrecked, disabled or in distress, in the waters of Canada contiguous to the United States. | United States. | Indeterminate. | Maintenance of existing reciprocity measures with respect to safety and the protection of the marine environment. |

| Sector or sub-sector | Description of measure indicating its inconsistency with Article II | Countries to which the measure applies | Intended duration | Conditions creating the need for the exemption |
|----------------------|---|--|-------------------|--|
| Maritime Transport | Preferential treatment may be accorded to services providers of countries with which Canada has concluded agreements, arrangements and other formal or informal undertakings with respect to maritime activities in waters of mutual interest in areas such as: pollution control, safe navigation, barge inspection standards, water quality, pilotage, salvage, drug abuse control and maritime communications. | United States, Denmark and France. | Indeterminate. | Maintenance of existing bilateral agreements, arrangements and undertakings. |

| Sector or sub-sector | Description of measure indicating its inconsistency with Article II | Countries to which the measure applies | Intended duration | Conditions creating the need for the exemption |
|---|--|--|-------------------|--|
| Maritime Transport: Tonnage Dues | United States ships are exempt from the payment of tonnage dues when entering ports in the province of Ontario from the Great Lakes and their connecting and tributary waters. | United States. | Indeterminate. | Maintenance of existing historical preference. |
| Air and Maritime Transport - Exemptions from tax | Exemption from taxes on income and capital of a non-resident person earned in Canada from the operation of a ship or aircraft in international traffic on the basis of reciprocity with the country in which the person resides. | All countries. | Indeterminate. | Maintenance of reciprocity as the basis for the tax reciprocity exemption. |

| Sector or sub-sector | Description of measure indicating its inconsistency with Article II | Countries to which the measure applies | Intended duration | Conditions creating the need for the exemption |
|---|--|--|-------------------|---|
| Air Transport - aircraft repair and maintenance services provided by service suppliers located outside of Canada | Preferential treatment is extended to the supply of repair and maintenance services as defined in Article I 2. b) (consumption abroad) by some foreign repair and maintenance service suppliers. | All countries. | Indeterminate. | Air safety standards procedures. |
| Air Transport - the selling and marketing of air transport services | Bilateral air services agreements contain provisions that place limitations on the advertising, selling or marketing of specified air transport services. | All countries. | Indeterminate. | Bilateral air agreements. |
| Services incidental to agriculture - temporary entry of natural persons supplying services | Temporary entry of agricultural workers from countries with which Canada has signed a memorandum of understanding is subject to an accelerated process for labour certification. | Anguilla Antigua and Barbuda Barbados Dominica Grenada Jamaica Mexico Montserrat St. Kitts-Nevis St. Lucia St. Vincent Trinidad and Tobago | Indeterminate. | Seasonal shortages of experienced farm workers and requirement for guaranteed return passage. |

| Sector or sub-sector | Description of measure indicating its inconsistency with Article II | Countries to which the measure applies | Intended duration | Conditions creating the need for the exemption |
|----------------------|--|--|-------------------|---|
| All sectors | Canada accepts compulsory arbitration of investor/state investment disputes brought by or in respect of service suppliers of countries with which Canada may have agreements providing for such a procedure. | All countries. | Indeterminate. | Promotion and protection of foreign investment. |
